Health Care Fraud Recent Government Enforcement Initiatives and Investigation Issues

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When the government knocks, do what you gotta do...

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"I use my single windup, my double windup, my triple windup, my hesitation windup, my no windup. I also use my step-n-pitch-it, my submariner, my sidearmer, and my bat dodger. Man's got to do what he got to do."

-Satchel Paige

Federal Prosecution of Corporations

- What governs the possibility of federal prosecution of a corporation?
- What are the different strategies for avoiding corporate indictment?
 - Don't cooperate. Arthur Andersen
 - Cooperate as much as possible. KPMG

Principles of Federal Prosecution of Business Organizations

1999 Holder

2003 Thompson

2006 McNulty

2008 Filip

2010 Holder

2015 Yates

Yates Memorandum

The Yates Memorandum requires the company to disclose the facts discovered in the company's investigation and to identify the wrongdoers within the company.

- Will the corporation be indicted?
- Will the corporation be regarded as deserving of cooperation credit to reduce the corporate fine by up to 80 percent?

Impact of Yates on federal civil enforcement and parallel proceedings

- Federal prosecutors and agents will communicate more with civil government attorneys
- More parallel proceedings
- More civil enforcement where criminal prosecutor declines
- Fifth Amendment asserted by employee/manager/officer in civil depositions

Yates will discourage individual/corporate cooperation in some cases

- Individuals are less likely to avoid prosecution by cooperating with internal investigation
- Company may be more likely to waive the privilege
- Company counsel may need to sharpen *Upjohn* warning before interviewing employee/manager/officer
- Company may not stop at hard facts and proceed to draw inferences and form conclusions of willful blindness of employee/manager/officer
- Separate legal representation for individuals is more likely and more likely to be early under Yates

Individual Exposure

Corporate Resolution under the Yates Memo no longer bars enforcement against individuals – except in "extraordinary circumstances."

- 1. Give up just the most culpable individual employees (Nov. 29, 2018)
 - To obtain cooperation credit, a corporation must now identify persons who were "substantially involved" in criminal conduct.



- 2. No piling on (May 9, 2018)
 - The DOJ will not sequentially prosecute if any other agency/foreign jurisdiction has brought similar charges.
- 3. No reliance on agency guidance as basis for prosecution (Brand Memo)(Jan. 25, 2018)
 - Prosecution based on agency guidance documents or noncompliance with them will not be used to establish liability in affirmative civil enforcement action.

- 4. False Claims Act dismissal policy (Granston Memo)(Jan. 10, 2018)
 - The DOJ will move to dismiss qui tam cases that lack merit, even those where the government lacked resources to intervene.
 - Gilead Sciences, Inc. v. United States, No. 17-936 (Supreme Court, Nov. 2018)
 - DOJ opposed relator's request for certiorari to appeal dismissal on materiality grounds.
 - Supreme Court declined certiorari (Jan. 7, 2019).

- 5. DOJ's informal policy on FCPA self-reporting (Rosenstein speech, Nov. 29, 2018)
 - DOJ, after a trial program, seeks to incentivize corporations to self-report via a presumption that the DOJ will then decline prosecution.
 - Should there be aggravating circumstances leading to enforcement actions, the DOJ will recommend a 50 percent reduction off the low end of the Sentencing Guidelines fine range.
 - DOJ will consider the company's compliance program in evaluating efforts at remediation.
 - All FCPA declinations will be publicized.

6. HHS OIG Self-Disclosure

- Self-disclosure must include anti-kickback issues, not just Stark violations.
- \$50,000 is the minimum settlement (versus 1.5 times the amount owed).
- New increased CMP levels take effect after HHS-OIG final rule adopted (Dec. 7, 2016).
- Largest CMPs in 2018 were assessed against providers making voluntary self-disclosures.

- 7. Fraud Risk and CIAs (Demske Initiative, Sept. 27, 2018)
 - OIG-HHS developed criteria for fraud risk indicators
 - Publicize where permissive exclusion candidate refuses corporate integrity agreement.
 - While CIAs are a presumptive outcome, GAO report found decrease in their use (May 10, 2018).
- 8. DOJ Evaluation of Corporate Compliance Programs (Feb. 8, 2017)
 - Fraud Section issues questions to use in determining existence and effectiveness of pre-existing compliance programs.
 - DOJ Compliance Chief left, position has not been filled, and AAG Benczkowski says DOJ will go in a different direction (Oct. 2018).

- Modification of Corporate Monitorship (Benczkowski Memo, Oct. 11, 2018)
 - Criteria for selection of monitors in Criminal Division cases
 - Only where demonstrated need and clear benefit relative to costs and burdens
 - Likely not necessary where compliance program effective and adequately resourced
 - Broward Health Corporate Integrity Agreement

Find the truth, keep the confidence of prosecutors and investigators...

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"Mother always told me, if you tell a lie, always rehearse it. If it don't sound good to you, it won't sound good to no one else."

-Satchel Paige

Conducting Employee Interviews During an Internal Investigation

Lawyer conducting interviews of employees

1. Who does the lawyer represent when the lawyer has been retained by the company to conduct an internal investigation?

The organization

Conducting Employee Interviews During an Internal Investigation

Mississippi Rule of Professional Responsibility 1.13(a):

"A lawyer employed or retained by an organization represents the organization acting through its duly authorized constituents."

Conducting Employee Interviews During an Internal Investigation

2. May the lawyer be unclear with the interviewee as to who the lawyer represents?

No

Conducting Employee Interviews During an Internal Investigation

Mississippi Rule of Professional Responsibility 1.13(d):

"In dealing with an organization's directors, officers, employees, members, shareholders or other constituents, a lawyer shall explain the identity of the client when it is apparent that the organization's interests are adverse to those of the constituents with whom the lawyer is dealing."

Conducting Employee Interviews During an Internal Investigation

Mississippi Rule of Professional Responsibility 4.3:

"In dealing on behalf of a client with a person who is not represented by counsel, a lawyer shall not state or imply that the lawyer is disinterested.

When the lawyer knows, or reasonably should know, that the unrepresented person misunderstands the lawyer's role in the matter, the lawyer shall make reasonable efforts to correct the misunderstanding."

Ethics Issues

• United States v. Stein, 435 F. Supp. 2d. 330

(S.D.NY 2006)

Corporation in Deferred Prosecution
 Agreement cannot deny legal fees to individuals conditioned on their cooperation with the prosecution

Ethics Issues

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Upjohn Warnings

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"I represent . . . . "

"I do not represent . . . ."

"This is a privileged communication"

"The privilege is held by . . . ."

and could be waived by . . . , not by you.

"Keep this interview confidential"
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CERRY)

"Fellas, I invited Max here to give us a fresh, millennial take on how to get out of the inning."

Sampling and Extrapolating False Claims

- Overpayment for medically unnecessary procedures can be supported by sampling in audit and extrapolating to universe of claims.
 - MaxMed Healthcare, Inc. v. Thomas Price, Secretary,
 U.S. Department of Health and Human Services, No.
 16-50398 (5th Cir. June 22, 2017)
 - United States v. Rodney Hesson, Gertrude Parker,
 No. 17-30627 (5th Cir. Aug. 15, 2018)

Protect your information

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"If you ask me a question I don't know,
I'm not going to answer."

-Yogi Berra

Protect Your Information

- Attorney-client and work product privilege
 - Morgan Lewis waiver case resolved after counsel ordered to produce materials supporting oral download of information to SEC (SEC v. Mathias Francisco Sandoval Herrera, et al., No. 17-20301-CIV (S.D. FL., Dec. 5, 2017 and Jan. 3, 2018)
 - Seimens Independent Monitor FOIA case required disclosure with exceptions (100 Reporter, LLC v. United States, et al., Civ. No. 1:14-01264 (D.D.C. June 13, 2018)
 - Disclose: monitor reports regarding industry best practices, monitor's final work plans, compliance policies and training, personal information of executives
 - Do not disclose: Seimens business operations and general compliance, DOJ's analysis of monitor's activities, personal information about non-executive employees and third parties.

There's always another angle or consequence to consider.

Collateral consequences and new legal developments can extend for years.

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"It ain't over till it's over." -Yogi Berra

Legal Developments

- Universal Health Services v. Escobar, 136 S. Ct. 1989 (June 2016)
- "Implied certification" doctrine as a basis for False
 Claims Act liability applies if providers falsely certify
 compliance with all legal, regulatory or contractual
 requirements when claiming reimbursement.
 - Are the representations specific about the services or product?
 - Does the undisclosed noncompliance result in "misleading half-truths"?

Legal Developments

- But also the falsity must be material to the government's decision to pay the claim.
- Circuit Courts vary in interpreting materiality.
 - Does Escobar apply in factually false claims not implied certification – cases?
 - United States ex rel. Joshua Harman v. Trinity Industries, Inc., et al., No. 15-41172, 2017 WL 432527966 (5th Cir., Sept. 29, 2017), cert. denied (Sup. Ct., Jan 7, 2019)
 - Continued government use of product (secretly changed guardrails), paid reimbursements, confirmed approval of product show lack of materiality.

Legal Developments

- FCA statute of limitations case pending in Supreme Court
 - United States ex rel. Hunt v. Cochise Consultancy, Inc., 887 F. 3d 1081 (11th Cir. 2018), cert. granted (Sup. Ct., Nov. 16, 2018)
 - Three different stands of Circuit Court opinions.
 - Question 1: does the tolling provision to the 6-year statute of limitations apply to satisfy a relator where the government declines to intervene?
 - Question 2: if so, does the relator's knowledge or the government's knowledge trigger the limitations period?

Complexity and Delays in Investigation and Resolution

- Parallel Proceedings
 - Search warrant
 - Subpoena/CID
 - Civil qui tam by whistleblower
 - Federal and State document productions/interviews
 - Stays of discovery
 - Grand jury investigations
 - Civil trial/settlement/CIA
 - Criminal trial/plea/sentence
 - Licensures
 - Exclusions
 - Payment suspensions/denials/overpayment determinations.