Comparison of FINRA Regulatory and Examination Priorities 2007 - 2014*									
Products of Heightened Interest:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	
Complex Products	Х	Х							
Frontier Funds	Х								
Interest Rate Sensitive Securities	Х								
Development Companies (BDCs)		Х							
Leveraged Loan Products		Х							
Closed-End Funds		Х							
Commercial Mortgaged-Backed Securities (CMBS)		Х							
Municipal Securities	Х	Х	Х	Х	Х				
Securities Offered Through Private Placement and Private- Self Offerings	Х	Х	х	х	х				
Initial Public Offerings (IPOs)	Х								
Exchange-Traded Products (Including Complex Products,									
Funds, and Notes)		Х	Х	Х					
Unregistered Securities Acquired in Secondary Markets									
(Including Resales of Restricted Securities)			Х			Х			
Trading in Non-Public Securities				Х					
Residential Mortgage-Backed Securities	Х		Х						
Long Duration Bond Funds	Х								
Long Duration Bond ETFs	Х								
Baby Bonds	Х								
Long Duration Corporates Bonds (Particularly Zero Coupon or Bullet Bonds)	Х								
Emerging Market Debt	Х								
High-Yield Investments	~~~~~	Х		Х					
Non-Traded REITs	Х	X	Х	~					
Non-Conventional and Alternative Investments	~		~	Х		Х			
Variable Annuities		Х	Х	~	Х	X	Х		
Structured Products		X	X		~	~			

Comparison of FINRA Regulatory a	nd Exan	ninatio	n Prio	rities 2	007 - 2	2014*		
Products of Heightened Interest:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Church Bonds			Х					
Promissory Notes			х					
Life Settlements			Х		х			
Microcap Fraud	Х	х	х					
Reverse Mergers			Х					
New Products (Including Principal Protected Notes								
(PPNs))					Х		Х	
Sales of Equity Securities						Х		
Cash Alternatives						Х		
	2014	2012	2012	2011	2010	2000	2000	2007
Practices/Areas of Heightened Interest:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Suitability	Х							
Recidivist Brokers	Х							
Conflicts of Interest	Х							
Information Technology and Cyber Security (including	х	х	х		х	х	х	х
Protection of Customer Information)	^	^	^		^	^	^	^
Qualified Plan Rollovers	Х							
Initial Public Offering Market	Х							
General Solicitation and Advertising of Private Placements	х							
Due Diligence and Suitability of Private Placements	Х							
Municipal Advisors	Х							
Crowdfunding Portals	Х							
Risk Control Documentation and Assessment	Х							
Auditor Independence	Х							
Automated Investment Advice		Х						
Insider Trading	Х	Х						
Financial and Operational Priorities		Х						
High-Frequency Trading	Х	Х	Х	Х				

Comparison of FINRA Regulatory and Examination Priorities 2007 - 2014*									
Draducts of Heightoned Interact:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	
Products of Heightened Interest:		V							
Guarantees and Contingencies	х	X X		V	V				
Algorithmic Trading	X			Х	Х				
Alternative Trading Systems (ATS)		X							
Options Origin Codes		X							
Large Option Position Reporting (LOPR)		X							
Anti-Money Laundering (AML)	Х	Х			Х	Х	Х	Х	
Best Execution of Equities, Options and Fixed Income Securities	х								
Sponsored Access				Х	Х				
Direct Market Access			Х	Х	Х				
Trading Pauses				Х					
Information Barriers			Х	Х		Х	Х		
Social Media and Electronic Communications			Х	Х					
Margin-Lending and Custody of Assets Collateralizing Margin									
Loans		X	Х	Х	Х				
Leverage and Liquidity (Funding and Liquidity Risk)	Х	Х	Х	Х	Х	Х			
Inaccurate Books and Records			Х						
Consolidated Account Reports				Х					
Accounting and Spreadsheet Controls					Х				
Data Integrity		Х						Х	
Expense Sharing Arrangements/Withdrawal of Capital			Х						
Hiring and Compensation Practices				Х	Х				
Conflicts of Interest in the Sale and Marketing of Complex									
Products			Х						
Outside Business Activities and Private Securities Transactions			х	х					
Intercompany Transactions/Affiliate Relationships and Activities				х					
Outsourcing			х		х	х			

Comparison of FINRA Regulatory and Examination Priorities 2007 - 2014*									
Products of Heightened Interest:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	
Branch Office Inspections		Х	Х		Х				
Pricing of Illiquid, Hard-to-Value Securities		~	X		~				
Controls Involving Fixed Income Securities (Including Fair			~						
Pricing, Best Execution Obligations and Research)		Х	Х		Х			Х	
Net Capital	Х		Х						
Inventory Control and Collateral Valuation					Х	Х	Х		
Protection of Customer Funds and Securities			Х			Х			
Supervision of Transmittals and Withdrawals of Customer Assets					х				
Order Audit Trail System (OATS) (Audit Trail Integrity)	Х		Х		Х	Х	Х	х	
Integrity of Supervision and Internal Controls			Х			Х	Х		
Fees			Х						
Foreign Finders			Х						
Proposed Rule Requiring Supplemental Focus Information			х						
Rogue Trading			Х						
Market Maker Obligations			Х						
Coding Cases			Х						
Oversight of the Creation and Redemption Process for Exchange-Traded Products			х						
Supervisory Systems and Internal Controls Involving the Special Rules for Municipal Securities			х						
Fraud Detection				Х	Х				
Short Sales and Regulation SHO				Х	Х				
Fraudulent Activity Associated with Customer Accounts				Х					
Vulnerable Customers				Х					
Master/Sub-Account Relationships				Х					
Circulation of Rumors					Х	Х			
Merged or Acquired Firms					Х				

Comparison of FINRA Regulatory and Examination Priorities 2007 - 2014*								
Products of Heightened Interest:	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
New FINRA Financial and Operational Rules					Х			
Cross-Market Surveillance					Х			
Pandemic Preparedness/Business Continuity Planning					Х			Х
Day-Trading Margin					Х			
Fully Paid Lending Programs					Х	Х		
Market Regulation Options Examination Program					Х			
Senior Investors	Х					Х	Х	
Bank Sweep Programs						Х	Х	
Trade and Transaction Reporting						Х	Х	
Foreign Corrupt Practices Act						Х		
Excess SIPC Protection						Х		
Counter-Party Credit Risk						Х		
Intercompany Reconciliations						Х		
Suspense Account Reconciliations						Х		
Order Entry Controls						Х		
Marking the Close						Х		
Regulation National Market System (NMS)							Х	Х
Fee-Based Accounts							Х	
Agency Lending Disclosures							Х	
Short Interest Reporting							Х	
NASD Report Center								Х
Electronic Filing Requirements								Х
Hedge Funds								Х
TRACE Reporting								Х
Gifts and Gratuities								Х

*The Annual FINRA Priorities Letters are available by clicking on each year.