

What is a "legal hold," how does it differ from a records retention policy and why is it important?

p to this point, we have discussed how and why you establish and follow a records retention policy under routine circumstances. In addition to the reasons we already mentioned, there are many basic business reasons why you need to find documents. Simply put, you cannot run your business effectively without them.

But what happens when trouble starts to brew? An employee threatens to sue the company on the grounds of race discrimination. A contractor alleges you stacked trades and caused delays that had a negative impact on his company's ability to work the project in a cost-effective manner.

Having an existing records retention policy can be an important means of defending against these types of claims. Regardless of whether you have an existing document management policy, when trouble starts, the rules require you to issue what is called a "legal hold." This is done upon identifying the reasonable potential for litigation. A legal hold is a formal notice to all affected personnel in your company of the legal obligation to preserve documents and information, and, in some cases, the duty to suspend regularly scheduled document destruction practices.

The principle behind a legal hold is the judicial system's desire to have all relevant evidence presented to the court or jury so that a decision can be fairly reached. Having a records retention policy in place and properly followed before a legal hold is issued helps to satisfy the court that the company has kept all of the relevant documents.

Several issues must be addressed when considering a legal hold, including:

• When must a legal hold be established?

- What must be preserved?
- Who is affected? Is it the entire company, or just a division or group of employees?
- Is the legal hold being followed correctly?
- Do I need to expand the reach of the legal hold?
- How long does the legal hold have to remain in effect?
- Are there any implications for the technology resources of the company?

The failure to follow a legal hold can give rise to monetary sanctions and possibly even ultimate liability if the court finds that documents or information were intentionally destroyed. The "spoliation of evidence" has become a very costly and time-consuming aspect of many lawsuits, distracting the court's attention from the true merits of a dispute. Having a records retention policy and then issuing a legal hold is becoming a necessary means of doing business.



Cameron S. Hill, shareholder in the Chattanooga office, concentrates his practice in commercial litigation, construction law, employment law and ERISA litigation. From 1995 until 1997,

he served as law clerk to Judge Curtis L. Collier, United States District Court for the Eastern District of Tennessee. Mr. Hill co-authored the Tennessee chapter on Mechanics' and Materialmen's Lien Law for lienlawonline.com, and is a frequent presenter/CLE instructor on construction issues. He is a member of the East Tennessee Chapter of the National Electrical Contractors Association and the Association of General Contractors of East Tennessee. Go to www.bakerdonelson.com/ cameron-hill/ for more information.

chill@bakerdonelson.com 423.209.4160

Bricks in the Wall is a quarterly publication series, each issue on a topic of interest to the construction industry. Listed below are previous issues and their topics.

- Why Is It Prudent to Have a Records Retention Policy?
- Where Did That Document Go?
- Giving Proper Notice
- Get a Change Order
- Don't Just Kick a Contractor Off the Project
- Changes to Tennessee Lien Law Statute
- Your Contractor Delayed Completion of the Project What Next?
- Is Your Liquidated Damages Clause Valid?
- E-Verify Required for All Federal Contractors – Part of the Plan
- Changes to Tennessee Lien Law Statute Effective July 1, 2008
- It Pays to be Indemnified
- Federal Government Contractors Must Use E-Verify Effective January 15, 2009
- You Need to Understand the Fair Labor Standards Act; Part 1 – The Basics
- You Need to Understand the Fair Labor Standards Act; Part 2 – What is "Work" Under the FLSA?
- You Need to Understand the Fair Labor Standards Act; Part 3 – Are You a Joint Employer?
- You Need to Understand the Fair Labor Standards Act; Part 4 – Enforcing the FLSA
- You Need to Understand the Fair Labor Standards Act; Part 5 – Protect Yourself
- Here Comes OSHA Protect Yourself
- Stimulus Act Projects Require Strict Adherence to the Rules

The Rules of Professional Conduct of the various states where our offices are located require the following language: THIS IS AN ADVERTISEMENT. Ben Adams, CEO and Chairman of the Firm, maintains an office at 165 Madison Avenue, Suite 2000, Memphis, Tennessee 38103, 901.526.2000. No representation is made that the quality of the legal services to be performed is greater than the quality of legal services performed by other lawyers. FREE BACKGROUND INFORMATION AVAILABLE UPON REQUEST. Receipt of this communication does not signify and will not establish an attorney-client relationship between you and Baker Donelson unless and until a shareholder in Baker Donelson expressly and explicitly agrees IN WRITING that the firm will undertake an attorney-client relationship with you. In addition, electronic communication from you does not establish an attorney client relationship with the firm. ©2012 Baker, Donelson, Bearman, Caldwell & Berkowitz, PC