

OUR PRACTICE

Pediatric Group Transactions

Pediatric groups today face a dynamic landscape shaped by consolidation, heightened demand for urgent care and telemedicine, and a surge in private equity and strategic investment. In this environment, pediatric practices are integrating ancillary services such as urgent care, allergy testing, imaging, and immunization programs.

Baker Donelson's Health Care Transactions team provides strategic legal counsel to pediatric practices and platforms navigating this dynamic environment. Our attorneys advise on practice sales, mergers, acquisitions, and recapitalizations with private equity sponsors, health systems, and strategic buyers.

Our team assists with structuring and negotiating management services organizations (MSOs), joint ventures, and governance models that comply with corporate practice of medicine (CPOM) laws, fee-splitting restrictions, and federal and state health care laws. Our regulatory experience covers Stark Law, Anti-Kickback Statute, state licensure, telehealth regulations, and compliance with evolving federal and state requirements.

We also help pediatric groups with entity formation and restructuring, diligence and documentation for acquisitions, compliance, and the legal aspects of launching new ancillary services.

Representative Matters

Results may vary depending on your particular facts and legal circumstances. Some of these matters were handled by a current Baker Donelson professional while associated with a prior firm.

- Represented a strategic acquirer of pediatric practices on a national basis.
- Handled the successful sale of a multi-office pediatric practice owned by a solo physician who wanted to sell to private equity before an anticipated state tax change expected to take place at the start of the next calendar year. Assisted the client with producing the substantial diligence requested by the acquirer and restructured the client-related entities to reduce negative tax implications pertaining to its pre-reorganization tax elections.
- Represented a non-profit multi-service population health management and advocacy organization to launch an expansion of client services in scope and geography. Created an on-campus health clinic for the client's residents and staff and worked with affiliates (of which the client is the affiliate's corporate member) to find opportunities to provide high-quality care.
- Represented pediatric practices acquiring other practices to increase scale.
- Represented a distressed pediatric practice in its sale to a larger supergroup.