

Toni Peck

Shareholder

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Toni Peck is a Shareholder in Baker Donelson's Raleigh office and a member of the Firm's Health Law Group.

Toni Peck helps health care organizations achieve their strategic goals while navigating complex regulatory and transactional challenges. She advises clients across a wide range of sectors – including academic medical centers, hospitals and health systems, physician groups, management services organizations, dental services organizations, ambulatory surgery centers, pharmacies, laboratories, telehealth providers and behavioral health providers – on strategic transactions, joint ventures, mergers and acquisitions, and strategic alignment initiatives. Known for combining deep legal expertise with a pragmatic, business-focused approach, Toni ensures that her clients' legal solutions support flexible, results-driven operations.

She also provides clients with guidance on a wide range of federal and state regulatory and compliance matters, including the corporate practice of medicine, the Stark Law, and federal and state Anti-Kickback Statutes. Clients appreciate Toni's ability to deliver advice that balances regulatory rigor with practical business considerations.

Prior to attending law school, Toni taught high school mathematics in Philadelphia for two years as a Teach for America corps member.

Representative Matters

- Helped to negotiate and served as the North Carolina regulatory counsel in a high-profile, multistate combination matter among an academic medical center and two separate multi-state health systems. At the time, the combination of the academic medical center and these health systems created the fifth largest health system in the U.S. with nearly \$27 billion in annual revenue.
- Negotiated and prepared two distinct but interrelated operating and affiliation arrangements between two Houston, TX-based academic medical centers and a large Houston-based public health care system (includes three hospitals, 44 inpatient and outpatient facilities, 17 community health centers, and three same-day clinics and more), enabling the academic medical centers to deliver comprehensive medical services to the system's patients.
- Negotiated an affiliation agreement between a large Houston-based public health care system and an academic medical center for the provision of dental, oral health, and maxillofacial services.
- Negotiated a series of strategic alliances between a regional health care system and a nationally recognized academic medical center to collaborate in jointly providing certain high-profile service lines.
- Represented an academic medical center in negotiations of a tri-party joint venture with a regional health system and private equity backed rehabilitation management services organization for the development of an inpatient rehabilitation hospital.
- Represented a university in its establishment, continuing operations, and expansion of a dental
- Represented an academic medical center in the negotiations and preparation of the foundational transaction agreement and documents for a joint venture to establish a children's health system.



Professional Honors & Activities

- Chambers USA Ranked Lawyer for Healthcare (2022 Present)
- Listed in *The Best Lawyers in America*® for Health Care Law (2019 Present)
- Listed in Business North Carolina magazine's Legal Elite, Young Gun (2019 Present)
- Listed in North Carolina Healthcare Power List, North Carolina Lawyers Weekly (2023)
- Selected to the North Carolina Rising Stars list by Super Lawyers (Thomson Reuters) in Health Care Law (2015 – 2018 and 2020 – 2021)
- Named North Carolina Lawyers Weekly 2019 Rising Star
- Member American Health Law Association
- Member American Bar Association, Health Law Section
- Member North Carolina State Bar Association
- Member Tenth Judicial District and Wake County Bar Association
- Member Leadership Durham, Greater Durham Chamber of Commerce (2010)
- North Carolina Bar Association
 - Member Minorities in the Profession Committee
 - Chair Health Law Section
- Camber Foundation
 - Board Member
 - Chair Governance Committee
- Alice Aycock Poe Center for Health Education
 - Board Member



Publications

- "NC Hospital Transparency Act: Proposed Rules and Consequences for Failure to Comply," Health Care Law Note (July 2014)
- "Government Sanctioned for Failing to Properly Enforce Litigation Hold," Legal HIMformation (November 2012)
- "The Office of Inspector General's 2013 Work Plan: New Projects Relevant to Health Care Providers," Health Care Law Note (November 2012)
- Co-author "Implementing EHRs: Strategies for Avoiding Disputes with EHR Vendors and Increasing Provider Leverage," HIT News, American Health Lawyers Association (March 2012)
- Co-author "Weathering the Coming Storm Implementing Electronic Health Records: Avoiding and Winning Disputes with EHR Vendors," *Prognosis*, North Carolina Bar Association (March 2012)

Speaking Engagements

- "Private Equity and Not-for-Profit Health Systems: Collaborate or Compete?," American Health Law Association, Health Care Transactions (April 2023)
- "Innovations and Hot Topics in the Health Care Sector: The Attorney's Role," North Carolina Bar Association, Health Law Boot Camp (2022 Health Law Section Fall Program)
- "Post-Closing: Integration and Clean-Up," American Health Law Association, Health Care Transactions (April 2022)
- "Effective Recruitment and Retention Strategies that Champion Diversity and Inclusion," American Health Law Association, Virtual In-House Counsel Program (June 2021)
- "New, Cutting-Edge Affiliation Models and Health Care Law Implications," (Advanced), American Health Law Association, Physician and Hospitals Law Institute (February 2020)
- "Stark and Anti-Kickback Proposed Rules: Where Are We Headed Now?" (December 2019)
- "Maximizing Physician Engagement to Drive Clinical Integration Success," American Health Law Association, Health Care Transactions (May 2019)

- "Ten Stealth Compliance Issues That Can Cost You Big Money," NC Hospital Association (December 2016)
- "Pitfalls and Strategies for Hospitals and Physician Contracting," NC Hospital Association (December 2015)
- "Innovations and Hot Topics," North Carolina Bar Association, Health Law Boot Camp (2003 Health Law Section Fall Program)

- Wake Forest University School of Law, J.D., 2008
- University of Pennsylvania, Education Certificate, 2005
- Duke University, B.A., 2003

Admissions

North Carolina, 2008