



## Allison S. Mercantini

Of Counsel

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Allison Mercantini works with clients in a variety of industries, including health care and retail, on commercial leases and real estate transactions.

Ms. Mercantini assists landlords and tenants in drafting and negotiating commercial leases and related lease documents.

Additionally, she advises clients on large complex real estate transactions involving the acquisition and disposition of real estate. Ms. Mercantini works with clients from several industries with a particular focus on health care companies, hospitals, medical practices, and retail companies.

### Representative Matters

*Results may vary depending on your particular facts and legal circumstances.*

- Assisted a nationally recognized, physician-owned practice specializing in reproductive medicine, in connection with a recapitalization transaction with one of the nation's leading reproductive service providers, and the U.S. arm of a global private equity-backed company.
- Assisted a national medical group in an expansion into Pennsylvania that included a complex multi-site acquisition on time and within budget.
- Assisted the purchaser in a complex acquisition of a large California medical group, which involved two separate phases due to issues with payor contract assignments. The transaction itself involved an asset purchase that included a TSA and ultimately a reconfiguration to provide for a corporate practice platform arrangement.
- Assisted a national provider group in its expansion into a new state and executed the platform acquisition of a multi-site provider group. This acquisition involved a complex structure, including an equity roll, complex tax considerations, and extensive and complex physician contracting.

### Publications

- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating Representations and Warranties" (January 2026)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating Title and Survey Provisions" (November 2025)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating the Due Diligence Period" (October 2025)
- "Key Points in Commercial Real Estate Purchase and Sale Contracts: Negotiating the Payment of Purchase Price and Deposit" (September 2025)
- "Ten Key Insights for Healthcare Lease Negotiations," *The Practical Real Estate Lawyer* (May 2025)

### Education

- Rutgers University School of Law – Camden, J.D.
- The College of New Jersey, B.A., magna cum laude

### Admissions

- New Jersey

- New York
- Pennsylvania
- U.S. District Court, District of New Jersey