



## Timothy C. McHale

Associate

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Timothy "Tim" McHale, an associate located in the Firm's Metropark (Iselin), New Jersey office, focuses his practice on corporate transactions and governance.

Mr. McHale is a strategic legal advisor focused on health care transactions, representing the full spectrum of industry participants, from providers and payors to private equity-backed platforms and institutional investors. With extensive experience on both the buy side and sell side, he guides clients through complex mergers, acquisitions, and strategic partnerships across diverse health care sectors.

Mr. McHale has closed numerous transactions involving physician groups and management services organizations (MSOs), behavioral health providers, ambulatory surgery centers (ASCs), telehealth and digital health companies, urgent care and retail health operators, home health and hospice organizations, med-spas, life science companies, and medical technology companies. His deep sector knowledge enables him to navigate the unique regulatory, operational, and commercial considerations specific to health care deals.

Whether representing buyers seeking to expand their health care portfolios or sellers positioning their businesses for optimal exit outcomes, Mr. McHale provides sophisticated counsel throughout the entire deal lifecycle, from initial strategy and due diligence through structuring, negotiation, and post-closing integration.

Beyond mergers and acquisitions, Mr. McHale regularly advises health care companies on capital raising strategies, equity and debt financings, joint ventures, and buy and sell arrangements. He has significant experience with venture-backed startups and growth-stage companies, counseling clients on convertible note offerings, preferred stock financings, and other capital formation structures.

Mr. McHale drafts and negotiates a comprehensive range of transactional agreements, including stock and asset purchase agreements, shareholder agreements, voting agreements, operating agreements, and other key corporate documents that provide essential legal protections for businesses at every stage of development.

### Representative Matters

*Results may vary depending on your particular facts and legal circumstances.*

- Represented a medical spa practice in Ohio in connection with its recapitalization to become a platform company of a private equity sponsor.
- Represented a cardiology group in its sale to a large New Jersey health system.
- Advised a large cardiology practice in Colorado on its extraction from a purchase and sale agreement (PSA) with a large health system and its subsequent strategic private equity investment transaction.
- Represented an orthopedic group with locations in New Jersey, New York, and Connecticut in its sale to a strategic private equity buyer.
- Advised shareholders of a medical practice based in Massachusetts in their strategic partnership with a private equity platform.
- Represented a nationally recognized orthopedic group, based in Virginia, in its sale to a strategic private equity buyer.
- Represented a large ear, nose, and throat (ENT) physician group in the tri-state area in connection with its recapitalization to become a platform company of a private equity sponsor.

- Advised a cardiology group located in Texas in the sale of their practice and ASC to a large Texas health system.
- Represented a pain and spine practice in Nevada in its joint venture with a national ambulatory surgery center (ASC) management company.
- Represented a large gastroenterology group in New York in its joint venture with a national ASC management company.
- Represented a cardiology group in Colorado in its negotiation of a PSA with a large Colorado health system.
- Represented an obstetrician and gynecologist (OB/GYN) group in Colorado in its negotiation of a PSA with a large Colorado health system.
- Represented a concierge medicine MSO in its initial formation and capitalization, as well as its first two acquisitions in Florida and New Jersey.
- Represented a large urology physician group in New Jersey in connection with joining a private equity-backed platform.
- Represented a longstanding Cleveland-area nonprofit health organization in its sale of its home health and hospice business in Ohio.
- Represented a behavioral health start-up in venture capital transactions to help secure Seed and Series A financing.
- Represented a renowned reproductive medicine practice in a recapitalization transaction with a leading reproductive service provider and the U.S. arm of a global private equity firm.
- Represented a home health company in its sale to a private equity-backed platform.
- Buy-side acquisition of a large nephrology group with a nonprofit dialysis provider in California.
- Represented a specialty pharmacy in Pennsylvania in its sale to a private equity-sponsored platform.
- Served as counsel to a health care system partnering with a national ASC management company on several joint venture ASCs in New Jersey.
- Handled sale of ENT practice in North Carolina to a private equity-sponsored platform.
- Represented a MSO in its initial formation, capitalization, and negotiation of numerous management services agreements with various ASCs in Wyoming.



## Professional Honors & Activities

- Member – Morris County Bar Association
- Member – New Jersey State Bar Association



## Publications

- "How to Negotiate Professional Services Agreements with Hospitals," *Medical Economics* (September 2025)
- "Healthcare M&A Mid-Year Insight," *Modern Healthcare* (August 2025)
- "How to Understand the Difference Among Potential Buyers of Your Medical Practice," *Medical Economics* (June 2025)
- "Healthcare M&A Insights: Q4 2024 & 2025 Look Ahead," *Modern Healthcare* (February 2025)
- "Second Quarter Sees Slight Slowdown in Health-Care Deals," *Bloomberg Law Health Law & Business News* (August 2022)
- "Health-Care Deals Open 2022 at Slower Pace Than Last Year," *Bloomberg Law Health Law & Business News* (May 2022)



## Education

- Seton Hall University School of Law, J.D., 2017, cum laude
- Hamilton College, B.A., 2012



## Admissions

- New Jersey, 2017