



Andrew Kaplan

Shareholder

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Andrew Kaplan, co-chair of Baker Donelson's Real Estate Group, advises clients in the negotiation and structuring of mergers and acquisitions, joint ventures and strategic alliances, financing and commercial real estate matters, and general business organization matters and contract issues.

Mr. Kaplan focuses his practice on assisting clients in the areas of commercial real estate transactions, secured lending, and corporate matters. His clients include buyers, sellers, lenders, developers, and borrowers in real estate acquisitions and dispositions. Mr. Kaplan has worked with clients from a wide variety of industries, including food producers and fast-casual restaurant brands, emerging companies, health care providers, hospitals, ambulatory care centers, outpatient facilities, and medical office buildings.

Mr. Kaplan has a particular focus on advising borrowers in a wide range of financing transactions, including senior secured and unsecured credit facilities, first-lien and second-lien transactions, syndicated and bilateral financings, mezzanine financings, mortgage loans, and cash-flow, asset-based, and split-lien transactions, as well as workouts, restructurings, and debtor-in-possession facilities. He has extensive experience with acquisition financings and other transformative transactions in a broad swathe of deal sizes, from middle market financings to public company finance matters.



Representative Matters

Results may vary depending on your particular facts and legal circumstances.

- Represent a private equity-backed national hospital system in its sale of a New Jersey hospital, which included the hospital, ancillary real estate, and medical services.
- Represented specialty pharmacy in its multimillion-dollar sale to a private equity portfolio company.
- Advised clients with national retail presences on the execution of a 50-state sweepstakes promotion in compliance with state and federal legal requirements.
- Assisted in succession planning and corporate reorganization for key executives.
- Advised an integrated health care delivery system serving the residents of southern New Jersey in connection with an affiliation transaction with a regional health system.



Professional Honors & Activities

No aspect of this advertisement has been approved by the Supreme Court of New Jersey.

- Included in *The Best Lawyers in America*[®] for Health Care Law (2024 – 2026). *This award is conferred by Best Lawyers. A description of the selection methodology is [available here](#).*
- Listed in New Jersey Rising Stars for Business/Corporate (2014). *This award is conferred by Thomson Reuters. A description of the selection methodology is [available here](#).*



Speaking Engagements

- "CARES and Community Care: A What Now Webinar," Theatre Communications Group (April 2020)



Education

- Rutgers University School of Law, J.D., 1999
- Muhlenberg College, B.A., 1996



Admissions

- New Jersey
- New York
- Pennsylvania