Julie A. Kilgore, AIGP

Associate

Nashville | 615.726.5718 | jkilgore@bakerdonelson.com

Julie Kilgore focuses her practice in the areas of data use, protection, privacy, and cybersecurity and handles complex software and other technology transactions, primarily in the health care space.

Ms. Kilgore is an associate in Baker Donelson's Nashville office and a member of the Health Law and Technology Teams. She is well-versed in data rights and licensing and regularly assists clients through analyzing and providing guidance on data use questions that arise from federal and state privacy, security, and anti-competition laws, including the Health Insurance Portability and Accountability Act (HIPAA), the General Data Protection Regulation (GDPR), the California Consumer Privacy Act (CCPA), and the Federal Trade Commission Act (FTC Act). Ms. Kilgore is highly experienced in drafting and negotiating data licensing, use, and sharing agreements. Ms. Kilgore also counsels clients on privacy and security requirements for various data uses. Ms. Kilgore also has experience handling technology transactions, and she regularly prepares, reviews, and negotiates all forms of technology-related and commercial contracts.

Prior to joining Baker Donelson, Ms. Kilgore served as in-house counsel at a health care technology company where she drafted and negotiated various consumer and vendor contracts, including data licensing, processing, and use agreements, software technology agreements, software as a service agreements, business associate agreements, reseller agreements, and master agreements.

Representative Matters

- Represented a leading behavioral health physician group in the procurement and negotiation of a master services agreement for the development of an AI platform intended to enhance clinical care and health care operations, addressing various legal issues, including data privacy and emerging artificial AI laws.
- Represented a national post-acute care provider in a joint venture to develop an AI coding tool, advising the internal AI steering committee, reviewing proposed agreements, and addressing various legal issues related to data privacy and AI laws.

Professional Honors & Activities

- Member – Women in Technology of Tennessee (WiTT)
- Member – American Health Law Association (AHLA)
- Member – Nashville Health Care Council, Leadership Health Care (LHC)
- Member – Nashville Bar Association
- Member – Tennessee Bar Association
- Member – Alabama State Bar

Publications

- "DOJ Bulk Data Rule: Key Takeaways for Healthcare and Life Sciences" (May 2025)
- "DOJ Final Rule Applies to Anonymized, Pseudonymized, and De-Identified Data: What Data Licensors Need to Know," republished in *FinTech Law Report* (April 2025)
- "Navigating Compliance: Mastering the art of de-identification in U.S. privacy laws," *Compliance Today* (February 2025)

- "Demystifying Data De-Identification for US Privacy Compliance," *Corporate Compliance Insights* (October 2024)
- "Information Blocking: Disincentives Established for Health Care Providers" (July 2024)
- "Providers Take Note: The Common Agreement Version 2.0 Released," republished May 8, 2024, in *HealthIT Answers* (April 2024)
- "Secondary Data Use Certification for Hospitals Now Available" (January 2024)
- "OCR Enforcement Action Likely: Reminder of Steps to Take Now" (October 2023)

Education

- Cumberland School of Law, Samford University, J.D., 2016, magna cum laude
    - Associate Editor – *The Cumberland Law Review*
- Samford University, B.A. in Public Administration, 2013, cum laude

Admissions

- Tennessee, 2018
- Alabama, 2016