



Charles R. Kassouf

Of Counsel

Baltimore | 410.862.1314 | ckassouf@bakerdonelson.com

Charles Kassouf concentrates his practice in the areas of corporate law, mergers and acquisitions, securities, and business succession planning.

Mr. Kassouf brings more than 15 years of experience in the investment banking, credit, and securitization markets to the practice of law. Prior to practicing law, Mr. Kassouf structured and traded collateralized debt obligations and other securitized assets and credit products at one of the world's largest banks. He rated collateralized debt obligations and other structured products at a nationally recognized statistical rating organization, and he structured general obligation, project finance, and securitization bonds for municipal clients at an investment bank.

As an attorney, Mr. Kassouf brings this experience to his legal work. Since being admitted to the bar, Mr. Kassouf routinely advises clients on business formations and transformations, mergers and acquisitions, capital raises, asset sales, reorganizations, partner buyouts or exits, regulatory and corporate compliance, and private securities offerings.

Representative Matters

- Represented various business sellers in asset and equity sales transactions.
- Advised multiple management teams in respective partner buyouts.
- Represented a company in the sale of minority interest of stock to a publicly traded purchaser.
- Assisted multiple purchasers of franchise units in multi-million-dollar Small Business Administration (SBA) 7(a) loan transactions.
- Represented the issuer in the sale of five-year callable project finance notes.
- Represented investors in the formation of a Limited Liability Company (LLC) to purchase investment property by forming the LLC, drafted the operating agreement, and negotiated the loan documents with the lender.
- Assisted business owners in a corporate reformation, winding up of one LLC, and implementation of a buy-sell agreement for the surviving LLC.

Professional Honors & Activities

- Member – American, Baltimore, and Maryland Bar Associations
- Listed in *Maryland Super Lawyers* as a Rising Star (2022)

Community Activities

- Member – XPX Maryland, Inc. (Exit Planning Exchange) (2019 – Present)
 - Membership Committee Member
- Board Member – Baltimore County Small Business Resource Center (2018 – Present)
- Mentor – Towson University StartUp Accelerator (2017 – Present)
- Mentor – The Citizens Advisory Committee for Gifted and Talented Education in Baltimore County, Maryland (2017 – 2020)
 - Vice President (2018 – 2020)



Education

- New York Law School, J.D., 1999
- New York University, B.A., 1992



Admissions

- Maryland, 2016
- District of Columbia, 2022