



Joe Tirone

Shareholder

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Joe Tirone represents clients in a wide variety of corporate transactions, with an emphasis on energy project and infrastructure development and finance. He serves as a leader of the Firm's Energy Transactions Team and as the chair of the Power and Renewable Energy Team.

Joe Tirone has nearly 30 years of experience in energy project and infrastructure development. He specifically advises clients in the power and renewable energy, oil and gas, biofuels, and transportation sectors.

He has counseled energy sector clients globally and throughout the U.S. on energy projects relating to financing and building new facilities, negotiating complex EPC contracts and power purchase agreements, selling and acquiring power generation facilities, handling joint U.S. and international ventures, and developing and operating cogeneration and power generation plants. He also advises retail energy suppliers on commercial and regulatory aspects of their businesses.

Prior to joining Baker Donelson, Joe was a leader of the energy team for a transatlantic law firm that handled projects around the world. He also served as in-house counsel for a U.S. industry-leading independent power producer.

Representative Matters

- Represented a global energy company regarding the long-term service and maintenance program with the original equipment manufacturer for the largest worldwide fleet of its natural gas fired combustion turbines.
- Led a team that sold in auction 10 district energy heating and cooling companies in six states representing 238 MW of combined electricity generating 10 million pounds of steam and 72,800 tons of chilled water, with a purchase price of more than \$400 million.
- Advised the developer in connection with a portfolio of biofuel production facilities, including the negotiation of project documents with respect to the facilities' offtake, feedstock, technology licensing, construction, operation and financing.
- Guided a private equity fund in connection with the provision of two \$100 million mezzanine financing facilities in support of the acquisition, development and construction of two large combined-cycle natural gas-fired electric generation facilities.
- Counseled developers and operators of renewable, hydroelectric, natural gas and coal-fired generation and cogeneration facilities throughout the U.S. and globally with respect to all aspects of project development, fuel supply and transportation, transmission, power and thermal energy sales and tolling, construction, operation, maintenance and project finance.
- Represented a major EV charging station platform in their first rolled out charging station network in Texas.

Professional Honors & Activities

- Board Member – Business Network for Offshore Wind (2019 – Present)
- Chair – Energy & Environment Committee, British-American Business Association (2019 – Present)
- Member – Capital Pro Bono 2021 Honor Roll
- Member – Association of International Petroleum Negotiators (AIPN)

- Member – Energy Bar Association (EBA)
- Member – International Bar Association (IBA)



Publications

- "Offshore Wind Overview: Economic Growth Opportunity and Environmental, Permitting and Financing Challenges," Energy Client Alert (July 2020)
- "The Vineyard Wind Supplemental EIS – A Strongly Positive Signal for the Growth of US Offshore Wind Industry and Supply Chain," Energy Client Alert (June 2020)
- "Maryland Increases Funding of 2019 Animal Waste to Energy Grant Program," Energy Client Alert (August 2018)
- "Maryland Opens 2019 Parking Lot Solar PV Canopy with EV Charger Grant Program," Energy Client Alert (July 2018)
- "Maryland Combined Heat and Power Grant Program Now Available for 2019," Energy Client Alert (July 2018)
- "Maryland Offshore Wind Grant Programs Now Available for 2019," Energy Client Alert (May 2018)
- "Maryland Develops Community Solar Incentive Program," Energy Client Alert (May 2018)



Speaking Engagements

- Co-presenter – "Contract Provisions and Regulatory Issues for Offshore Wind Sector During COVID-19," webinar (April 2020)
- Moderator – "Offshore Wind Energy," 2018 Maryland State of the Ports Event (September 2018)



Webinars

- CEO Leadership Speaker Series (January 2022)



Education

- Notre Dame Law School, J.D., 1992, magna cum laude
 - Senior Editor, *Notre Dame Law Review*
- Loyola College in Maryland, B.B.A., 1989, summa cum laude



Admissions

- Maryland, 1992
- District of Columbia, 1994