



## Jean-Luc M. Delpy

Of Counsel

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Jean-Luc Delpy is an experienced corporate attorney who guides U.S. and non-U.S. corporate clients through cross-border transactions, including mergers, acquisitions, divestitures, joint ventures, commercial contracting, and corporate governance matters.

Jean-Luc regularly counsels clients through all aspects of complex mergers, acquisitions and divestitures, and the formation of joint ventures. In addition, he has extensive experience with commercial legal matters including reviewing, drafting, and negotiating term sheets, letters of intent, master service agreements, and other commercial contracts. Jean-Luc also assists clients with general corporate governance matters, such as the selection of the appropriate legal entity, entity formation and dissolution, internal corporate reorganizations, and related compliance issues.

Jean-Luc has extensive power and energy industry experience. Prior to joining Baker Donelson, he worked for almost eight years at a Fortune 500 global power and utility company as in-house counsel where he provided legal advice and transactional support for project development, equipment procurement, joint ventures and strategic alliances, and M&A transactions. Jean-Luc also assists clients with corporate and transactional matters in the electric vehicle (EV) and infrastructure industry.

## Representative Matters

### Mergers and Acquisitions

- Represented the founders in the sale of safety technology and consulting business.
- Represented the seller of a leading Gulf South home renovation business.
- Represented the founders in the sale of a pharmaceutical technology company.
- Represented the buyer in the acquisition of a riverboat casino and resort in Louisiana.
- Represented the buyer in the purchase of an oil field services company.
- Represented a life sciences company with its Series A financing.
- Represented the sellers of a shipyard in Port Arthur, Texas.
- Represented the buyer in the acquisition of a development-stage solar power generation project in Kentucky.
- Represented a minority partner in the sale of its entire interest in a 1.7 gigawatt (GW) coal-fired power facility in India.
- Represented the seller of a minority stake in a 1.4 GW portfolio of two combined-cycle gas generation power plants and two battery energy storage assets in California and Arizona.
- Represented the seller of a 1.4 GW portfolio of two thermal power plants and one energy storage facility in Northern Ireland.
- Represented the seller of 973 megawatts (MW) of peaking generation power plants in Ohio and Indiana.
- Represented the buyer of a leading independent U.S. renewable energy developer.
- Represented the seller of its partial ownership interests in two coal-fired power plants in Ohio.
- Represented the seller of a controlling interest in a 163 MW thermal power plant in Sri Lanka.
- Represented the seller of a retail electric business serving customers in Ohio.
- Represented the seller of a retail electric business serving customers in Illinois and Indiana.
- Represented the buyer of a leading residential and commercial and industrial (C&I) solar power project developer from the founding partners.

- Represented the owner of an insurance agency in the sale of the agency to a major global insurance broker.

### Joint Ventures

- Represented an existing member in a transaction that increased its ownership interest and brought in new equity investors in a leading technology developer for energy providers.
- Represented a founding member in a capital raise to bring in a new minority investor for a leading battery-based energy storage system business.
- Represented founding member in the formation of a global joint venture for battery-based energy storage technology.
- Represented project developer in the formation of a joint venture for the construction and operation of a 10MW battery energy storage system in India.

### Energy Contracts and Project Development

- Represented project developers in the negotiation of lease and purchase option agreements for development-stage renewable energy projects.
- Drafted a fuel supply agreement on behalf of an oil and gas exploration company for the supply of gas to a crypto-currency mining off-taker.
- Supported request for proposal (RFP) for power purchase agreements and supported negotiations of a retail supply agreement with a multinational technology company to power its data centers with renewable energy.
- Negotiated master supply agreements and master purchase agreements for utility-scale battery-based energy storage technology business.
- Advised developer in connection with a build-own-transfer agreement for the development of a utility-scale, battery-based energy storage project in California.
- Supported the development team in connection with the development and sale of utility-scale, battery-based energy storage projects in Arizona.
- Drafted and negotiated supply agreements with robotics developers to develop solutions for solar generation projects.
- Advised an EV startup on issues related to engaging contractors to install EV chargers in the homes of the startup's customers.
- Advised an EV startup on the acquisition of already installed EV chargers from an affiliated public utility.
- Advised a public utility on questions related to the installation of EV chargers for C&I and public entity customers.



### Professional Honors & Activities

- Listed in *Best Lawyers: Ones to Watch® in America* for Corporate Law (2023 – 2025)
- Selected as a Louisiana Rising Star in Mergers & Acquisitions (2024, 2025)



### Publications

- "Corporate Transactions: Pandemic Has Changed How Deals Get Done," *Biz New Orleans* (November 2021)



### Education

- Tulane University Law School, J.D., 2012, magna cum laude
- University of Michigan, B.A., 2009



### Admissions

- Louisiana, 2021
- Virginia, 2012

