



Felix Faerber

Shareholder

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Felix Faerber represents domestic and international clients in areas including corporate and partnership law, cross-border transactions, mergers, acquisitions, joint ventures, foreign direct investment, and intellectual property.

As a native German, Mr. Faerber has extensive experience counseling German speaking clients expanding into the U.S. He works with a variety of European-based companies in connection with their initial strategy regarding their foreign direct investment, as well as ongoing guidance for existing U.S. operations. Additionally, he counsels U.S. companies in their global expansion strategies and plans, including those entering the European market, specifically, Germany.

Mr. Faerber also counsels U.S. and foreign clients in connection with mergers, acquisitions and other forms of transactions, restructurings, corporate governance, as well as the negotiation and drafting of distribution, manufacturing, and other commercial agreements across numerous industry sectors. He acts as outside legal counsel and a strategic advisor to his clients guiding them in their supply chain strategies and ongoing operations.

Representative Matters

Corporate Counseling and Mergers & Acquisitions

- Served as lead counsel to a German "Home & Living" company in its acquisition of a U.S. manufacturer.
- Served as lead counsel to a U.S.-based company in the sale of part of its restaurant portfolio.
- Represented the owners of wholesale and retail power operations in the sale of equity to an electrical process materials and parts conglomerate.
- Represented a large multinational accounting and business services organization and its constituent entities in connection with its acquisition by an acquirer recognized among the five largest accounting firms globally.
- Represented the owners of a health care technology company in the sale of equity to a private equity fund.
- Represented an acquirer in connection with its acquisition of a flooring solutions business for commercial and residential applications.
- Represented the owner of a nationwide digital experience agency in the sale of equity to a private equity fund, which included the owner receiving rollover equity.
- Represented a platform company of a private equity firm in connection with its purchase of the assets of a medical device company with U.S. and foreign operations.
- Represented a German acquirer in the acquisition of a manufacturing company in the U.S. and coordinated processes with local counsel concerning the acquisition of a manufacturing company in Canada.
- Represented the founder of a vehicle and utility trailer manufacturing operation in connection with the reacquisition of the legacy business from a previous acquirer.
- Represented European companies in the negotiation and drafting of distribution and manufacturing agreements in North America.

- Served as outside general counsel to businesses in a variety of industries, including automotive, equipment manufacturing, medical device, health care services, and IT solutions, among many others.

Economic Development and Foreign Direct Investments

- Advised a German automotive supplier in establishing its first U.S. plant in South Carolina, including state and local incentives negotiation.
- Counseled a German company in negotiating state incentives for a new facility in Florida.
- Represented a German manufacturer in establishing a new plant in North Carolina.
- Advised a German automotive supplier in establishing a U.S. plant in Alabama, including state and local incentives negotiation.
- Counseled a German manufacturer in establishing its first U.S. plant in Alabama, including state and local incentives negotiation.



Professional Honors & Activities

- Listed in *Best Lawyers: Ones to Watch® in America* for Mergers and Acquisitions Law (2021 – 2026); Corporate Law (2024 – 2026)
- Selected to Georgia Rising Stars in Business/Corporate (2024 – 2025)
- American Bar Association
- Atlanta Bar Association (International Law Section)
- Alabama Germany Partnership
 - Young Professional Leadership Group
- Metro Atlanta Chamber of Commerce ATLeaders



Publications

- "IEEPA Tariffs Invalidated: What Companies Should Do Now to Protect Contract Rights" (February 2026)
- "EU Corporate Sustainability Due Diligence Directive and German Supply Chain Act: What to Expect in 2025," *Supply & Demand Chain Executive* (March 2025)
- "The Impact of the EU's Corporate Sustainability Due Diligence Directive," *SupplyChainBrain* (November 2024)
- "Delaware Court of Chancery Tightens Duties of Corporate Officers," Transatlantic Legal Blog, German American Lawyers Association (March 2023)
- "Force Majeure: Evaluating Contractual Supply-Chain Opportunities from a Transactional and Litigation Perspective," republished October 25, 2022, in *Supply & Demand Chain Executive* (August 2022)
- "Supply Chain Risks Cause Challenges and Provide Opportunities," republished July 21, 2022, in the Austria Chamber of Commerce Newsletter (June 2022)
- "Facilitating US Market Entry Through Mergers & Acquisitions (M&A)," *German American Trade Quarterly*, Vol. 33 No. 3 (3rd Quarter 2021)



Speaking Engagements

- "U.S. Trade Policy and Supply Chain Uncertainty in 2025: Best Practices for Risk Mitigation in an Evolving Landscape" (June 2025)
- "The Legal Framework for the Successful U.S. Market Entry, How to Do Business in the U.S." (June 2023)
- "Doing Business in the USA/Rechtliche Rahmenbedingungen für den erfolgreichen Markteintritt in den USA," Advantage Austria Webinar (October 2017)



Education

- The George Washington University Law School, J.D., 2015
- The University of Alabama, B.A., International Business, 2012



Admissions

- Georgia, 2015
- U.S. District Court for the Middle District of Georgia, 2016
- U.S. Court of Appeals, Eleventh Circuit, 2016