



## Howard L. Sollins

Shareholder

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Howard L. Sollins is an experienced health care regulatory attorney and leader of the Firm's Long Term Care Center of Excellence.

Mr. Sollins' experience, which stretches over four decades, includes matters involving federal and state regulations; Medicare, Medicaid and other reimbursement; structuring business transactions and contracts; licensing, survey and certification; certificate of need; fraud and abuse; corporate compliance; and e-health and technology.

Prior to entering private practice, Mr. Sollins served as an assistant attorney general for the Maryland Department of Health & Mental Hygiene.

Mr. Sollins represents health care providers, vendors and suppliers. His clients include hospitals and health systems, long-term care providers including skilled nursing facilities, hospices, assisted living facilities and continuing care retirement communities, ambulance suppliers, physicians and other health care practitioners, pharmacies and others. He has helped health systems navigate licensing and certification issues; obtain certificate of need approvals for major projects; structure business transactions including the change of ownership process; work with banks and other lenders on health care financing transactions; and respond to False Claims Act investigations including the negotiation of corporate integrity agreements.

Mr. Sollins helps to serve the community by participating actively with not-for-profit organizations in a leadership or advisory capacity. These include organizations operating 1500 housing units and an array of community services to seniors, a foundation funding programs and services for families in Baltimore City, and the University of Maryland School of Social Work.

Mr. Sollins represents a number of national and local health care associations. He has participated on their behalf in multiple federal negotiated rulemaking processes.

Mr. Sollins is well-versed in the practical application and communication of complex regulations and issues facing health care clients today. In 2009, Mr. Sollins, in a collaboration with the Maryland Attorney General's office, led the effort to create [www.marylandadvancedirectives.com](http://www.marylandadvancedirectives.com), a website offering resources for health care facilities as well as health care practitioners who need to provide care that complies with the Maryland Health Care Decision Act.

Mr. Sollins is recognized as one of the top lawyers by *The Best Lawyers in America*®, *Chambers USA*, *Legal 500*, *Super Lawyers*, and AV® Preeminent™ by Martindale-Hubbell.

### Representative Matters

- Represented a network of 14 skilled nursing facilities throughout Maryland in securing a Certificate of Need (CON) to build a new facility in the state.

### Professional Honors & Activities

#### Professional Memberships

- Member – American Health Law Association

- Member – American Bar Association
  - Health Care Section
- Member – [American Health Care Association](#) (AHCA) Legal Committee
- Member – [LeadingAge](#)
  - Former Member – Legal Subcommittee
- Member – Maryland State Bar Association
  - Past Chair – Section on Health Law

### Community Service

- University of Maryland Baltimore School of Social Work
  - Chair – Board of Advisors
  - Member of the President's Roundtable
- President – [Comprehensive Housing Assistance Inc. \(CHAI\) Baltimore](#)
  - First Vice President
- American Health Care Association
  - Legal Committee Member
- Director – The Frank and Miriam Loveman Foundation
- Past Member, Advisory Board – [Stella Maris](#)
- Special Drafting Committee on Health Care Decision-Making Legislation
  - Member – appointed by the Conference of Circuit Court Judges of Maryland (1992 – 1993)
- Past Member, Board of Directors – Waxter Senior Center Foundation

### Honoraries

- Listed in *Chambers USA* as a leading Health Care lawyer in Maryland (2006 – 2023)
- Listed in *The Best Lawyers in America*® for Health Care Law (1993 – 2024)
- Listed in *Maryland Super Lawyers*, Health Care (2007 – 2021)
- AV® Preeminent™ Peer Review Rated by Martindale-Hubbell
- Recipient – Leadership in Law Award, *The Daily Record* (2012)
- Recipient – Impact Award, Light of Truth Center (2016)
- Recipient – Board Member of the Year, Comprehensive Housing Assistance Inc. (CHAI) Baltimore (2018)



### Professional Background

- Assistant Attorney General, Office of the Attorney General of Maryland, Department of Health & Mental Hygiene, Baltimore, Maryland



### Publications

- Co-author – "Decisional Capacity — When and How to Determine," AMDA's *Caring for the Ages* (January 2023)
- Co-author – "Breaking Down the Fundamentals of CMS' Updates to Appendix PP of the State Operations Manual," American Health Lawyers Association (November 2022)
- Co-author – "Calling All Nursing Homes: Summarizing the Fundamentals of CMS Updates to Appendix PP of the State Operations Manual" (October 2022)
- "A Call for Clear, Coordinated and Manageable Expectations of Nursing Homes," *McKnight's Long-Term Care News* (April 2022)
- "Nursing Homes a Top Area of Focus in Presidential State of the Union Address" (March 2022)
- Co-author – "At the Crossroads: Legal Considerations Where Government Investigations Overlap with Tort Risk in Long Term Care," republished May 19, 2020, in *McKnight's Long-Term Care News* (April 29, 2020)
- Co-author – "CMS Announces Changes to Five Star Quality Rating System for Nursing Homes and Responds to FAQs" (April 28, 2020)

- Co-author – "Long Term Care Liability During the COVID-19 Pandemic: Ways State Governments Can Ensure Protection" (April 24, 2020)
- Commentary – "Howard L. Sollins: Md. hospitals' community-based strategies," *The Daily Record* (December 2017)



## Speaking Engagements

- Moderator – "Post-Election Analysis: What Do the Election Results Mean for Long Term Care Providers?," 2022 Baker Donelson Long Term Care Symposium (November 2022)
- "Healthcare Connections" (October 2022)
- "Regulatory and Legal Update for Skilled Nursing and Assisted Living Facilities," Lifespan Annual Conference (September 2022)
- "Innovations in Healthy Aging 2022 Summit: Bridging Academia and Industry" (June 2022)
- Moderator – "When Chaos Threatens: Key Tips for Owners and Operators for Avoiding Disasters in Surveys and Enforcement and in Navigating the Process with Lenders and Other Funders," eCap Healthcare Summit, Miami, Florida (February 2020)
- "Regulatory and Legal Update for Skilled Nursing Facilities," LifeSpan Annual Conference (September 2019)
- "Regulatory and Legal Update," Health Facilities Association of Maryland (June 27-28, 2019)
- Moderator – "Navigating the Survey Process," 2018 Long Term Care Symposium (November 2018)
- "Preparation and Implementation of the New Survey Process," Health Facilities Association of Maryland (March 2018)
- "Best Practices: Informal Dispute Resolution Process," South Dakota Association of Healthcare Organizations webinar (March 2017)
- "Key Components of an Effective Compliance Program," Beacon Institute, Columbia, Maryland (February 2017)



## Webinars

- Navigating Risks & Implications of CMS's SNF Probe & Educate Review (June 2023)
- The Abraham Peace Accords: A Catalyst for International Business with Israel, UAE, Bahrain and Beyond (January 2021)
- Managing the COVID-19 Vaccination in Your Workforce and Community (December 2020)
- Coronavirus in Long Term Care: Incorporating CMS Guidance into Response Strategies (March 20, 2020)
- Responding to Immediate Jeopardy Citations Under New CMS Guidance (April 2019)



## Education

- American University, Washington College of Law, J.D., 1979  
– *American University Law Review*, 1978, 1979
- George Washington University, B.A., 1975



## Admissions

- Maryland
- Pennsylvania
- Court of Appeals of Maryland
- Supreme Court of Pennsylvania
- U.S. District Court for the District of Maryland