



Jonathan R. Geisen

Shareholder

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Jonathan R. Geisen concentrates his practice in the areas of mergers and acquisitions, business planning, and general business and corporate matters.

In addition, Mr. Geisen has extensive experience in the areas of commercial lending and finance, equipment leasing, commercial real estate and technology law. His practice has historically focused on representation of closely-held businesses, but he has also been counsel to public companies and venture capitalists.

Representative Matters

- Represented a publicly traded metals recycling company in connection with various acquisitions and other operational matters.
- Represented a Fortune 100 financial company in connection with negotiation of various software licenses, intellectual property agreements and ancillary documents.
- Represented a closely-held software company in connection with its merger into a subsidiary of a private equity fund, with the stockholders of the software company receiving cash consideration of approximately \$140 million.
- Represented a wholly owned subsidiary of a publicly traded corporation in connection with the acquisition of various metals recycling facilities throughout the Southeast, with the aggregate purchase price exceeding \$32 million.
- Represented a national steel company in connection with a credit facility of approximately \$77 million, involving negotiations with four national banks, numerous creditors, and the Emergency Steel Loan Guarantee Board (as guarantor of a portion of the credit facility pursuant to the Emergency Steel Loan Guarantee Act of 1999).
- Represented a publicly traded real estate investment trust in connection with numerous sale/leaseback and loan transactions involving various hospitals, medical office buildings and outpatient centers throughout the United States.
- Represented a regional automotive maintenance chain in connection with a credit facility of approximately \$87 million and reorganization of operating structure.
- Represented one of the nation's largest bank affiliated leasing companies in connection with various equipment leasing and financing transactions.
- Represented a private investment group in connection with acquisition of numerous community banks.
- Represented a national vehicle converter (the buyer) in connection with the restructuring of various credit facilities and the simultaneous acquisition of its largest competitor.
- Represented owners/developers in the construction of office, industrial and retail projects.
- Represented various real estate investment companies in connection with acquisition, development and financing of office, industrial and retail properties.
- Represented landlords and tenants with respect to industrial, office and retail developments.
- Represented a publicly traded real estate investment trust in obtaining \$100 million credit facility from numerous participant lenders.
- Advised a multi-asset class portfolio management, analytics and reporting platform start-up in the raising of \$8 million in Series B preferred investment financing.
- Represented an institutional investment management technology platform in connection with its 100 percent equity acquisition by a multinational financial services corporation.



Professional Honors & Activities

- AV® Preeminent™ Peer Review Rated by Martindale-Hubbell
- Listed in *The Best Lawyers in America*® for Business Organizations (since 2013); Corporate Law and Mergers and Acquisitions Law (since 2021)
- Named by *B-Metro Magazine* as a "Top Flight Attorney" (2018)
- Named by *Birmingham Business Journal* as one of the 2012 "Top 40 Under 40"
- Named by *Birmingham* magazine as one of "Birmingham's Top Attorneys" in Corporate Finance/M&A (2010 – 2013)
- Listed in *Mid-South Super Lawyers*, Business/Corporate (2014 – 2016)
- Listed in *Alabama Rising Stars*, Business/Corporate (2011 – 2013)
- Member – Chairman's Circle of the Birmingham Business Alliance (Chamber of Commerce) (2010 – 2014)
- Board of Directors – Birmingham Business Alliance (2014 – present)
- Law Clerk – Honorable Harold F. See, Supreme Court of Alabama (2000 – 2001)
- Member – Planning Board of the Business Law Committee, American Bar Association, Young Lawyers Division (2003 – 2004)
- Vice Chair – Corporate Counsel Committee, American Bar Association, Young Lawyers Division (2003 – 2004)
- Member – American, Alabama and Georgia Bar Associations
- Recipient – Society of Certified Financial Analysts Award
- Senior Editor – *Alabama Law Review*
- Member – Industrial Development Board for the City of Homewood, Alabama (November 2007 – present)
- Board of Directors – Innovation Depot



Speaking Engagements

- "Strong Equity Models for Self-Funding Your Programs," e.Builders Forum, Birmingham, Alabama (September 2017)
- "Funding Your Dream," Birmingham Business Alliance, Birmingham, Alabama (August 2016)



Education

- University of Alabama School of Law, J.D., magna cum laude
- Birmingham-Southern College, B.S., cum laude



Admissions

- Alabama
- Georgia