



## Ross I. Schram III

Senior Counsel

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Ross Schram concentrates his practice in real estate development.

Mr. Schram's clients include developers, lenders and managers of shopping centers and other retail, residential, mixed-use and office properties. He has been lead counsel for major developments in over 20 states ranging from multi-anchored enclosed regional malls to single-purpose stand-alone commercial facilities. Mr. Schram has served as legal counsel to The Hamilton County Industrial Development Board since 1983.

### Representative Matters

- Negotiated on behalf of a national developer occupancy documents (e.g., lease/ground lease, purchase and sale agreement, construction, operation and reciprocal easement agreement, etc.) with major stores (i.e., department stores, theatres, hotels, health clubs, sporting goods/outdoors, booksellers, crafts stores, pet supplies, electronics, home goods, etc.) and with free-standing full service restaurants for lifestyle center projects located in Connecticut, Pennsylvania, Illinois, Texas, Colorado and California.
- Counseled developers of shopping centers in North Carolina, South Carolina and West Virginia with respect to land acquisition and joint access with adjoining property owners' issues and common area maintenance contribution disputes.
- Represented the owner of single user retail facilities in Georgia, Kentucky and Tennessee in all aspects of site acquisition, development, leasing, financing and disposition of completed projects.
- Negotiated on behalf of the developer leases with "mini-anchors" and shop tenants for a lifestyle center in Arizona.

### Professional Honors & Activities

- Listed in *The Best Lawyers in America*® in the area of Real Estate Law since 2008
- Named *Best Lawyers' 2020 Chattanooga Real Estate Law "Lawyer of the Year"*
- Listed in *Mid-South Super Lawyers*, 2008, 2010 – 2012
- Member – Chattanooga and Tennessee Bar Associations
- Fellow – Chattanooga Bar Foundation
- Advisory Board Member and Past Chairman – The Siskin Children's Institute Board of Directors
- Elder and Trustee – Signal Mountain Presbyterian Church
- Member – United Way of Greater Chattanooga, Community Investment Committee and Allocations Task Force
- Chairman – Volunteer Community School Board of Directors
- Member – International Council of Shopping Centers
- Member – Rotary Club of Chattanooga
- Member – Chambliss Center for Children Board of Directors
- Member – Helen Ross McNabb Center Board of Directors

### Education

- Vanderbilt University Law School, J.D., 1974
- Kenyon College, B.A., 1971, cum laude



## Admissions

- Tennessee, 1974