



## Jill M. Steinberg

Shareholder

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Jill M. Steinberg concentrates her practice in litigation with significant experience in medical malpractice, nursing home liability, products liability, toxic tort and professional liability.

In addition to managing significant litigation for health care providers, Ms. Steinberg's experience also includes personal injury defense, premises liability, automobile liability and general business litigation. Additionally, Ms. Steinberg has experience in class actions defense, particularly involving medical and scientific issues.

Ms. Steinberg has tried more than 30 jury trials and has appeared before the Tennessee Court of Appeals, Tennessee Supreme Court and Sixth Circuit Court of Appeals.

Additionally, Ms. Steinberg is listed in *Chambers USA* as a leading medical malpractice defense lawyer in Tennessee and in *The Best Lawyers in America*® in Medical Malpractice Law, Arbitration, Mediation, Health Care Litigation, Personal Injury Litigation and Product Liability Litigation. She is also listed in *Mid-South Super Lawyers* in Personal Injury Defense: Medical, and ranked among that publication's top 50 attorneys in Memphis and top 100 attorneys in Tennessee.

### Representative Matters

- Coordinated the defense for more than 100 medical malpractice lawsuits on behalf of a large hospital system.
- Represented the largest medical malpractice carrier in Tennessee, participating in the defense of more than 100 physician defendants and clinics.
- Served as regional counsel for nursing home chain in approximately 50 cases in the defense of medical negligence claims.
- Served as counsel for numerous pharmaceutical and medical device manufacturers in product liability cases.
- Successfully resolved numerous lawsuits for lab related to cryopreservation of stem cells.
- Obtained dismissal of air ambulance company in wrongful death case based upon inadequate notice.
- Obtained a defense jury verdict in favor of an OB-Gyn physician in a birth injury case.
- Obtained a jury verdict in favor of an internal medicine physician in wrongful death case alleging bleeding after surgery due to alleged improper dosage of medication to prevent the development of DVT.
- Obtained a jury verdict in favor of an internal medicine physician in a case alleging permanent injury due to development of cauda equina syndrome.
- Obtained a jury verdict in favor of a pulmonologist in a wrongful death action alleging negligence for the failure to timely order an intubation.
- Obtained a jury verdict in favor of an internal medicine physician in a wrongful death action alleging negligence in failing to aggressively treat a decubitus ulcer allegedly causing death by septic shock.

- Obtained a jury verdict in favor of a gastroenterologist in a suit alleging negligence in the performance of a colonoscopy and balloon dilation of stricture, causing a perforated bowel.
- Defended an OB-GYN in a medical malpractice action alleging injury to bladder during C-section (summary judgment for defendant following successful motion to strike plaintiff's expert during trial; judgment upheld by Court of Appeals).
- Obtained a jury verdict in favor of a rehabilitation hospital in a case alleging the negligent transport of a patient from physical therapy, causing a broken femur.
- Obtained a jury verdict in favor of an internal medicine physician in a wrongful death action, after the plaintiff had surgery for a broken hip and suffered medical complications.
- Successfully defended an OB-GYN in a medical malpractice case alleging negligent failure to do a pregnancy test before myomectomy surgery, resulting in a voluntary non-suit during trial.
- Obtained a jury verdict in favor of an internal medicine physician in a case alleging negligence in prescribing Indocin to a patient with chronic renal failure, causing acute failure and the need for dialysis.
- Obtained a jury verdict in favor of a general surgeon in a case alleging lack of informed consent in the performance of a thyroidectomy, resulting in permanent hoarseness.
- Defended a physician against allegations of sexual abuse, resulting in a mistrial due to the plaintiff's counsel's misconduct during trial.
- Successfully defended a physician in a case alleging he negligently performed abortion, resulting in a voluntary non-suit during trial.
- Achieved the dismissal of an outrageous conduct claim against a minor emergency clinic, with the decision upheld by the court of appeals.
- Obtained a directed verdict during a jury trial for a private school in a case alleging injury due to improper supervision of a cheerleading camp.
- Obtained a directed verdict during trial on behalf of an insurance agent for alleged negligence in obtaining an insurance policy for company.
- Jury verdicts for defendants in several automobile accident cases.
- Summary judgments for product and pharmaceutical manufacturers on statute of limitations, causation and other issues.



## Professional Honors & Activities

- Listed as among top 50 attorneys in Memphis since 2006 and top 100 attorneys in Tennessee since 2007 by *Mid-South Super Lawyers*
- Listed as among top 50 female attorneys by *Mid-South Super Lawyers* since 2011
- Listed since 2007 in *Best Lawyers in America*® in the areas of Medical Malpractice Law - Defendants, Personal Injury Litigation - Defendants, and Product Liability Litigation - Defendants (2011 – 2023); Arbitration (2012 – 2023); Mediation (2016 – 2023); Health Care Litigation, (2018 – 2023)
- Named the *Best Lawyers'* 2022 Memphis Litigation - Health Care "Lawyer of the Year"
- Named the *Best Lawyers'* 2018 Memphis Arbitration "Lawyer of the Year"
- Listed in *Chambers USA: America's Leading Business Lawyers* as a leading Litigation: Medical Malpractice Defense lawyer in Tennessee (2014 – 2019)
- Named to the *Lawdragon 500* Leading Litigators in America (2022)
- Recipient – Best of the Bar Award by the *Memphis Business Journal* (2020)
- Recipient – Baker Donelson's Susan E. Rich Award for excellence in promoting and supporting the advancement of women in the legal profession (2012)
- Fellow – Tennessee Bar Foundation
- Fellow – Memphis Bar Foundation
- Member – Memphis (Former Director, Board of Directors and Executive Committee), Tennessee, Georgia and American Bar Associations
- Member – American Health Law Association

- Member – DRI
- Member – Tennessee Defense Lawyers Association
- Member – International Association of Defense Counsel
- Member – The Association for Women Attorneys
- Member – National Association of Women Lawyers
- Member – American Board of Trial Advocates (ABOTA), Tennessee Chapter
- Board Member – Blight Authority of Memphis
- Master – Leo Bearman, Sr. Chapter of American Inns of Court
- Leadership Memphis graduate (1996)
- Former Chair – Baker Donelson Tort and Product Liability Group
- Former Chair – Baker Donelson Women's Initiative Committee
- Former Board Member – Memphis Jewish Community Center, Temple Israel, American Heart Association, Memphis Jewish Federation, National Board of Trial Advocacy, and Tennessee Commission on CLE & Specialization
- Member – [Baker Donelson's 24-Hour Transportation Emergency Response Team](#)



## Publications

- "Faith: RBG – May Her Memory Be a Blessing," *Women's Initiative Newsletter* (October 2020)
- Co-author – "At the Crossroads: Legal Considerations Where Government Investigations Overlap with Tort Risk in Long Term Care," republished May 19, 2020 in *McKnight's Long-Term Care News* (April 29, 2020)
- "Include Health Care Planning in Your Estate Planning" (April 21, 2020)
- Featured – "And The Defense Wins," DRI's *The Voice* (July 2015)
- Featured – "And The Defense Wins," DRI's *The Voice* (April 2014)
- Featured – "And The Defense Wins," DRI's *The Voice* (October 2013)
- Co-author – "Taking a Bite Out of Long Term Care Liability Exposure: Avoiding Liability for Injuries Caused by Facility Pets," Baker Donelson Long Term Care Newsletter (April 2012)
- "Alternative Fee Arrangements," Memphis Bar Association Magazine (September/October 2011)
- Co-author – "Winning on Causation in Nursing Home Negligence Cases," Baker Donelson Long Term Care Newsletter (August 2011)
- Co-author – "When is a Release a Release? Signed releases of all claims aren't always enforceable," Baker Donelson Hospitalitas Newsletter; reprint, Lorman Education Services Newsletter/Legal Update and Tennessee Chamber of Commerce & Industry *Business Insider* Newsletter (2008)
- Co-author – "Diversity's Impact on Product Liability Litigation," *Products Liability Newsletter*, American Bar Association Products Liability Committee, Section of Litigation (Winter 2007)



## Speaking Engagements

- Numerous presentations on Reducing Lawsuits and Improving Outcomes in Anesthesia, Labor and Delivery, Med-Surg, Occupational and Physical Therapy, IV Therapy, Emergency Care, Trauma, Pediatrics, and Long Term Care (2008 – 2022)
- "Strategies for the Defense of Medical Transportation and Pre-Hospital Care," IADC Professional Liability Roundtable (April 2021)
- Numerous presentations on the Clinical Risk Role in Avoiding Medical Negligence Lawsuits, Policies and Procedures for Hospitals, Social Media and Legal Tips for Documentation (2008 – 2019)
- "Legal Issues Confronting Inside Counsel" (November 2019)
- "When Medical Errors become Criminal Charges," 2019 Tennessee Nurses Association and Tennessee Student Nurses Association Joint Conference, Memphis, Tennessee (October 2019)
- "The Ethical and Practical Issues in the Business of Practicing Law," TLAW Annual Conference, Memphis, Tennessee (June 2012)

- Co-presenter – "How to Win on Causation in Nursing Home and Medical Malpractice Litigation," Tennessee Bar Association, TennBarU Webcast (November 2011)
- "Rethinking the Practice of Law: Strategies to Survive and Thrive," Memphis Bar Association Bench Bar Conference (2011)
- Lecturer – "Lessons Learned in Medical Malpractice Trials," Memphis Bar Association Bench Bar Conference (2010)
- Lecturer – "Arbitration in Nursing Home Cases," International Association of Defense Counsel (February 2009)
- Lecturer – "Overview of Recent Amendments Tennessee Medical Malpractice Statute," Memphis Bar Association (August 2008)
- Lecturer – "Defending Claims for Emotional Distress Damages for Fear of Disease in Toxic Tort Cases," DRI Product Liability Seminar
- Lecturer – "Defending Physicians in Drug and Medical Device Cases," International Association of Defense Counsel
- Lecturer – "Medical Malpractice – Defense Perspective," Tennessee Judicial Conference
- Lecturer – "Hospital and Outpatient Clinic Liability" and "Mediation of Personal Injury Disputes – Defense Perspective," Tennessee Bar Association
- Lecturer – "Comparative Fault in Tennessee," "Admissibility of Expert Testimony," "Direct Examination of Witnesses," "Discovery," "Pre-Trial Preparation" and "How to Find and Prepare Expert Witnesses," Memphis Bar Association
- Lecturer – "Written Discovery Enforcement and Sanctions" and "The Key to Diversity: Successful Retention Strategies," Memphis Bar Association
- Faculty Member – "Trying the Automobile Injury Case in Tennessee," "Medical Malpractice in Tennessee" and "Superior Deposition Strategies in Tennessee Civil Trial Practice," National Business Institute's Seminars



## Education

- University of Tennessee, J.D., 1985, with honors
- University of Tennessee, B.S., 1982, with high honors



## Admissions

- Tennessee, 1985
- Georgia, 1985
- U.S. District Courts for the Eastern, Middle and Western Districts of Tennessee
- U.S. District Court for the Eastern District of Arkansas
- U.S. Court of Appeals for the Sixth Circuit
- U.S. Supreme Court