



Gary S. Schiff

Shareholder

Birmingham | 205.250.8309 | gschiff@bakerdonelson.com

Gary Schiff concentrates his practice in the areas of corporate business, mergers and acquisitions, health care, federal and state taxation, and estate and trust planning.

Mr. Schiff serves as a strategic advisor and general counsel for closely held businesses and corporations in various industries including food, health, construction, mining and industrial manufacturing. He helps clients with corporate governance and structuring, acquisitions, litigation, agreements, succession and planning, as well as general business matters.

Representative Matters

- Represent a privately owned food manufacturer with products nationally distributed in their general business and corporate matters, including corporate governance, shareholder agreements, commercial agreements, and corporate succession planning, among others.
- Represent distributors of industrial lubricants and petroleum products in the Southeastern United States.
- Represent coal mining operation in all aspects of legal compliance including environmental.
- Represent private business in their global endeavors, international relations and immigration needs.
- Represent medical practices with contractual needs and regulatory requirements.
- Represented a specialty health care organization in the sale to a joint venture combining a hospital, two oncology practices and our client.
- Represented a printing company in the \$4.5 million stock sale and long-term lease of a company-owned facility.
- Negotiated with an Alabama utility on behalf of a steel processing company regarding the utility's plan to place a high voltage transmission line on the company's service road. The negotiation resulted in an agreement to reroute the transmission line.

Professional Honors & Activities

- Listed in *The Best Lawyers in America*® since 2010 in the areas of Corporate Law, Closely Held Companies and Family Business Law, Tax Law, Mergers and Acquisitions Law, and Business Organizations
- Member – American and Birmingham Bar Associations
- Member – Alabama State Bar
- Member – Indiana State Bar

Publications

- "Corporate Governance Risks for M&A Deals in a Difficult Economy," *Inside the Minds: Managing Corporate Governance Issues in M&A*, Aspatore Books (2010)

Education

- New York University, LL.M. in Taxation, 1983
- Indiana University School of Law, J.D., 1981, magna cum laude
- Indiana University, B.S., 1978, with distinction



Admissions

- Indiana, 1981
- Alabama, 1983
- U.S. District Court, Northern District of Alabama, 1983
- U.S. Tax Court, 1982
- U.S. Court of Appeals, Eleventh Circuit, 1983