



Lauren W. Anderson

Of Counsel

Nashville | 615.726.7308 | landerson@bakerdonelson.com

Lauren W. Anderson concentrates her practice in the areas of corporate securities and mergers and acquisitions.

Lauren W. Anderson concentrates her practice in the areas of corporate finance and mergers and acquisitions. Ms. Anderson's experience includes venture capital, private placements, mezzanine and other equity and debt financings, mergers, acquisitions, joint ventures, corporate governance, and operational contracts. She is also a member of the Firm's Emerging Company and Behavioral Health teams. Before joining Baker Donelson, Ms. Anderson was a shareholder at a Nashville law firm, a solo practitioner focusing on private offerings and start-up ventures, and general counsel to Superior Renal Care, Inc.

Recent private placement, private equity and venture capital transactions include representing issuers in behavioral health, financial consulting, commercial real estate and manufacturing industries. Debt financing transactions have involved representing businesses in health care, manufacturing, convenience stores, technology and other sectors. Recent merger and acquisition activity has been in such industries as medical devices, technology services, pharmaceuticals, and manufacturing. Ms. Anderson regularly advises corporate boards as to fiduciary duties and other governance and compliance issues.

Ms. Anderson has been involved in various global business transactions with entities either formed or operating in such diverse locales as Germany, the United Kingdom, India, Costa Rica, Dubai, Japan, Italy, China and the Netherlands.

Representative Matters

- Represented borrower (convenience store chain) in \$100 million credit facility.
- Merger of public and private health care companies with initial price of \$40 million and additional earnouts of up to \$25 million.
- Recent private placement transactions include representing issuers in financial consulting, commercial real estate, behavioral health and manufacturing industries.
- Local counsel to public company regarding \$150 million line of credit.
- Represented health care company in a corporate restructuring that included management re-shuffle, modification of preferred equity rights, re-negotiation of debt, and sales of certain subsidiary operations.
- Prepared operating contracts for a 1 MW solar array at an airport.
- Local counsel for wireless communication operator in connection with a \$250 million private placement of debt.
- Represented borrower in multi-billion dollar lending arrangements with U.S. Department of Energy.
- Lead counsel to an American company in the acquisition of a technology company based in the United Kingdom, valued in excess of \$100 million.
- Represented American engineering company in sale of stock to Italian conglomerate.
- Business advisor to American manufacturer with operations based in China.
- Local counsel to guarantor regarding an international lending transaction in excess of 600 million euros.
- Represented health care borrower in \$42.5 million private debt transaction.
- Represented nationally known insurance company in an intellectual property analysis.

- Represented publicly-traded restaurant company in connection with a subsidiary spin-off.
- Represented seller in \$33 million sale of registered investment advisor practice.
- Represented various companies in creation, implementation and auditing of compliance programs.
- Assisted in the formation and initial financing of multiple startup companies, including advising as to strategic development and incentive programs
- Served as the government contracts counsel for the negotiation of an asset sale on behalf of two sister pharmaceutical companies. The purchaser was a buyer affiliated with and funded by a Chinese entity. Assets sold consisted of realty and personalty in Kentucky and Puerto Rico, and purchase price, including tax credits and earnouts, equaled \$36 million. Representation involved the assignment of contracts with state and federal government agencies, the negotiation of a novation agreement and other assignment agreements, and other regulatory and compliance matters.
- \$6.5 million merger of radiology companies.
- Oversaw acquisition program of publicly-traded home health company which, at its peak, completed approximately 40 acquisitions annually.
- Represented multiple landlords in the negotiation of real estate options and leases with various solar developers.
- Served as lead counsel to a provider of addiction treatment services in a debt financing transaction with an equity component, and in reorganization of the client's corporate structure.
- Represented a behavioral health care company in amending its credit facility with a venture capital firm to achieve a \$2.7 million term loan facility, a 17 percent increase.
- Provided advice and counseling to a residential addiction treatment company on a loan used to finance the acquisition of real estate.
- Represented a behavioral health client in a \$70 million, three-step transaction involving recalibration of shareholder rights, restructuring of senior debt and change of senior lenders.



Professional Honors & Activities

- Listed in *The Best Lawyers in America*[®] since 2007 in Corporate Law; since 2013 in Mergers and Acquisitions Law; since 2016 in Business Organizations Law
- Named the *Best Lawyers'* 2022 Nashville Business Organizations (including LLCs and Partnerships) "Lawyer of the Year"
- AV[®] Preeminent[™] Peer Review Rated by Martindale-Hubbell
- Listed in *Mid-South Super Lawyers* in Mergers & Acquisitions (2013 – 2016)
- Listed in *The Clean Tech 100* (2013)
- Former General Counsel, TenneSEIA, a statewide solar trade association



Community Involvement

- Past President and Director, Breakfast Club of Nashville (2008 – 2011)
- Former Chair of Women on Boards Committee, CABLE
- Former Director and Vice President of CABLE
- Former Legal Advisor to CABLE
- Habitat for Humanity, Westminster Home Connection, and Faithworks volunteer



Publications

- "Baker's Dozen: Women Leaders We Admire," *Women's Initiative Newsletter* (August 2019)
- "To 'D' or not to 'D'," *Southern Alpha Newsletter* (January 2013)



Speaking Engagements

- "When Partners Exit the Business," Breakfast Club of Nashville (November 2019); Tennessee Bar Association (February 2020)

- "Success Planning for the Family-Owned Business," Pinnacle Financial Forum (November 2019)



Education

- Duke University, J.D., 1985, with honors
- University of Tennessee, B.A., 1980, summa cum laude
- Université de Metz (non-degree program)



Admissions

- Tennessee, 1985