

Trey Range
Shareholder
Johnson City (Tri-Cities) | 423.975.7623 | trange@bakerdonelson.com

Trey Range concentrates his practice on aviation law. He has assisted clients in a wide range of aviation deals in North America, Asia, and Europe, including everything from charter service contracts for rotor wing and fixed-wing aircraft to purchase agreements and related structuring for first-time owners and experienced owners and operators of new and pre-owned aircraft.

Mr. Range has significant experience representing Part 91 and Part 135 operators, buyers, sellers, lessors, and lessees in aircraft leases and purchases. He also has experience representing lenders in aviation finance transactions and partnering with all types of aviation businesses, including maintenance, repair, and overhaul (MRO) facilities; aircraft leasing and financing companies; aircraft management companies; and aircraft parts manufacturers and sellers.

Representative Matters

- Spearheaded transactions and coordinated with local counsel regarding aviation, secured asset and tax issues for operating and financing leases and purchase and sale agreements for fixed wing aircraft and helicopters around the world, including Australia, New Zealand, England, Spain, France, Italy, Indonesia, Brazil, Malaysia, Nigeria, India, East Timor, Taiwan, Chile, Peru, and the Philippines.
- Assisted dozens of domestic entities (including family offices and small businesses) in aircraft purchases, sales, leases, and regulatory compliance.
- Orchestrated several complex sale-leaseback transactions involving \$20 million+ aircraft, including tracking the aircraft to coordinate closing in international airspace for tax purposes.
- Represented financial institutions across the country in the origination and securitization of commercial loans involving a variety of pledged collateral types, including airplanes, helicopters, and spare engines.
- Assisted litigation colleagues in enforcing rights under secured aircraft loans and leases.
- Drafted a complex master lease agreement and subordinate lease schedules to facilitate the leasing of several aircraft worth approximately \$30 million to an operator in Asia.
- Handled several sophisticated M&A transactions on behalf of target entities and acquirers.
- Advised an aircraft components manufacturer on a license agreement with a major OEM.
- Negotiated new terms for aircraft parts OEM and its global suppliers and distributors.
- Represented a large helicopter operator in several transactions to provide dedicated transportation services to major oil companies in Australia, New Zealand, the Philippines, and the Gulf.

Professional Honors & Activities

- Listed in Best Lawyers: Ones to Watch® in America (2021 2025)
- Committee Member National Business Aviation Association (NBAA) Regulatory Issues Advisory Group

Publications

- "IRS Announces Increased Audits on Corporate Jet Usage" (February 2024)
- "FAA Proposes Rules for Powered-Lift Aircraft Operations and Pilot Certification" (July 2023)
- "Many Corporate Aircraft Operators are Operating Illegally Without Realizing it The Flight Department Company Trap" (April 2023)

- "100 Percent Bonus Depreciation Phase-Out for Certain Corporate Aircraft Begins January 1, 2023" (October 2022)
- "Pilot Records Database Compliance Deadline for Certain Part 91 Operators is June 10. Is Your Company Ready?" (June 2022)
- Co-author "The Third Amendment's Consent Clause: A Conceptual Framework for Analysis and Application," *Tennessee Law Review*, Spring Edition, Volume 82, Number 3, pages 647-662 (2015)
- Co-author "Could Windsor Revive Federalism? The States' Right to Protect Citizens Following DOMA's Demise," Tennessee Law Review, Winter Edition, Volume 81, Number 2, pages 309-340 (2014)

Speaking Engagements

- "A 40K Foot View of Aviation Law," Tennessee Bar Association CLE (January 2020)
- Panelist "Exploring the Forgotten: A Modern Look at the Third Amendment," Tennessee Law Review Symposium (February 2015)

Education

- University of Tennessee College of Law, J.D., 2014
- University of Tennessee, B.S., 2011

Admissions

- Tennessee, 2014
- U.S. District Court for the Eastern District of Tennessee, 2015