

Comparison of FINRA Regulatory and Examination Priorities 2007 - 2012*							
Products of Heightened Interest:	2012	<u>2011</u>	<u>2010</u>	2009	2008	2007	
Municipal Securities	Х	Х	Х				
Securities Offered Through Private Placement & Private- Self Offerings	х	Х	Х				
Exchange-Traded Products (Including Complex Products,	Х	Х					
Funds, and Notes)	-						
Unregistered Securities Acquired in Secondary Markets (Including Resales of Restricted Securities)	Х			Х			
Trading in Non-Public Securities		Х					
Residential Mortgage-Backed Securities	Х						
High-Yield Investments		Х					
Non-Traded REITs	Х						
Non-Conventional and Alternative Investments		Х		Х			
Variable Annuities	Х		Х	Х	Х		
Structured Products	Х						
Church Bonds	Х						
Promissory Notes	Х						
Life Settlements	Х		Х				
Microcap Fraud	Х						
Reverse Mergers	Х						
New Products (Including Principal Protected Notes							
[PPNs])			Х		Х		
Sales of Equity Securities				Х			
Cash Alternatives				X			
Practices of Heightened Interest:	<u>2012</u>	2011	2010	2009	2008	2007	
High-Frequency Trading	Х	Х					
Algorithms		X	Х				
Sponsored Access	L.,	Х	X				
Direct Market Access	Х	X	Х				
Trading Pauses	<u> </u>	X		.,			
Information Barriers	X	X		Х	Х		
Social Media and Electronic Communications	Х	Х					
Margin-Lending and Custody of Assets Collateralizing Margin Loans	Х	Х	Х				
Leverage and Liquidity	Х	Х	Х	Х			
Inaccurate Books and Records	Х						
Consolidated Account Reports		Х					
Accounting and Spreadsheet Controls			Х				
Data Integrity						Х	
Expense Sharing Arrangements/Withdrawal of Capital	Х						
Hiring and Compensation Practices		Χ	Χ				



Conflicts of Interest in the Sale and Marketing of Complex						
Products	Х					
- roddets						
Outside Business Activities and Private Securities Transactions	Χ	Х				
Intercompany Transactions/Affiliate Relationships and						
Activities		X				
Information Technology and Cyber Security (including	.,		,,	.,	.,	,,
Protection of Customer Information)	Χ		X	Χ	Х	Х
Outsourcing	Х		Х	Х		
Branch Office Inspections	Х		Х			
Pricing of Illiquid, Hard-to-Value Securities	Х					
Controls Involving Fixed Income Securities (Including Fair	٧.		V			V
Pricing, Best Execution Obligations, and Research)	Х		Х			Х
Net Capital	Х					
Inventory Control and Collateral Valuation			Х	Χ	Χ	
Protection of Customer Funds and Securities	Χ			Χ		
Supervision of Transmittals and Withdrawals of Customer			X			
Assets			^			
Order Audit Trail System (OATS)	Χ		Х	Χ	Χ	Х
Integrity of Supervision and Internal Controls	Χ			Χ	X	
Fees	Х					
Foreign Finders	Х					
	Х					
Proposed Rule Requiring Supplemental Focus Information						
Rogue Trading	Χ					
Market Maker Obligations	X					
Coding Cases	Χ					
Oversight of the Creation and Redemption Process for	Χ					
Exchange-Traded Products						
Supervisory Systems and Internal Controls Involving the Special	Х					
Rules for Municipal Securities						
Fraud Detection		Х	Х			
Short Sales and Regulation SHO		Х	Х			
Fraudulent Activity Associated with Customer Accounts		Х				
Vulnerable Customers		Х				
Master/Sub-Account Relationships		Х				
Circulation of Rumors			Х	Х		
Anti-Money Laundering			Х	Х	Х	Х
Merged or Acquired Firms			Х			
New FINRA Financial and Operational Rules			Х			
Cross-Market Surveillance			X			
Pandemic Preparedness/Business Continuity Planning			X			Х
Day-Trading Margin			X	.,		
Fully Paid Lending Programs			X	Х		
Market Regulation Options Examination Program		<u> </u>	Х	.,	.,	
Senior Investors		<u> </u>		X	X	
Bank Sweep Programs				Х	Х	



Trade and Transaction Reporting		Χ	Χ	
Foreign Corrupt Practices Act		Χ		
Excess SIPC Protection		Χ		
Counterparty Credit Risk		Χ		
Intercompany Reconciliations		Χ		
Suspense Account Reconciliations		Χ		
Order Entry Controls		Χ		
Marking the Close		Х		
Regulation NMS			Х	Х
Fee-Based Accounts			Х	
Agency Lending Disclosures			Х	
Short Interest Reporting			Х	
NASD Report Center				Х
Electronic Filing Requirements				Х
Hedge Funds				Х
TRACE Reporting				Х
Gifts and Gratuities				Х

<sup>\*</sup>The Annual FINRA Priorities Letters can be accessed by clicking on each year in the chart above.