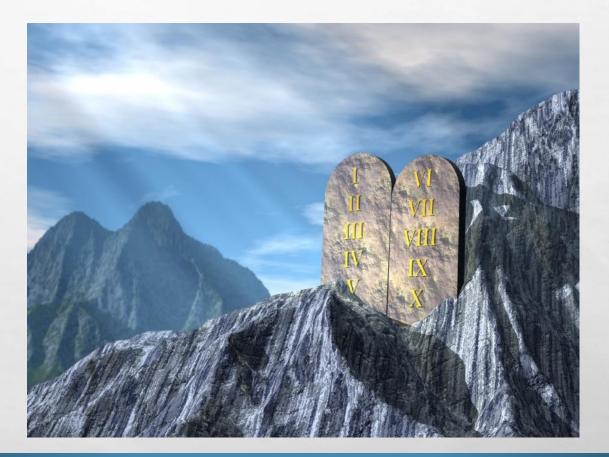
DEALING WITH DIRTY DIRT -A GUIDE TO ENVIRONMENTAL DUE DILIGENCE

BAKER DONELSON



IN THE BEGINNING



CERCLA LIABILITY

- Strict
- Joint & Several
- Retroactive



WHY OBTAIN A PHASE I ESA ?

• Due Diligence

- Liability Protection
- Lease Agreements
- Refinancing
- Foreclosure
- Lender Requirement
- Pre-Construction



SURPRISES CAN BE VERY COSTLY!





COLLATERAL IMPACTS TO DEVELOPMENT SCHEDULE ENVIRONMENTAL REMEDIATION COSTS CONTINUING OBLIGATIONS / DUE CARE RESPONSIBILITIES

PHASE I ESA STANDARDS



Designation: E1527 – 13

Standard Practice for Environmental Site Assessments: Phase I Environmental Site Assessment Process¹

ALL-APPROPRIATE INQUIRY (AIA) ASPECT TO CERCLA

ENVIRONMENTAL PROFESSIONAL:

HOLD A PROFESSIONAL LICENSE (PG, PE) AND HAVE 3 YEARS EXPERIENCE

OR

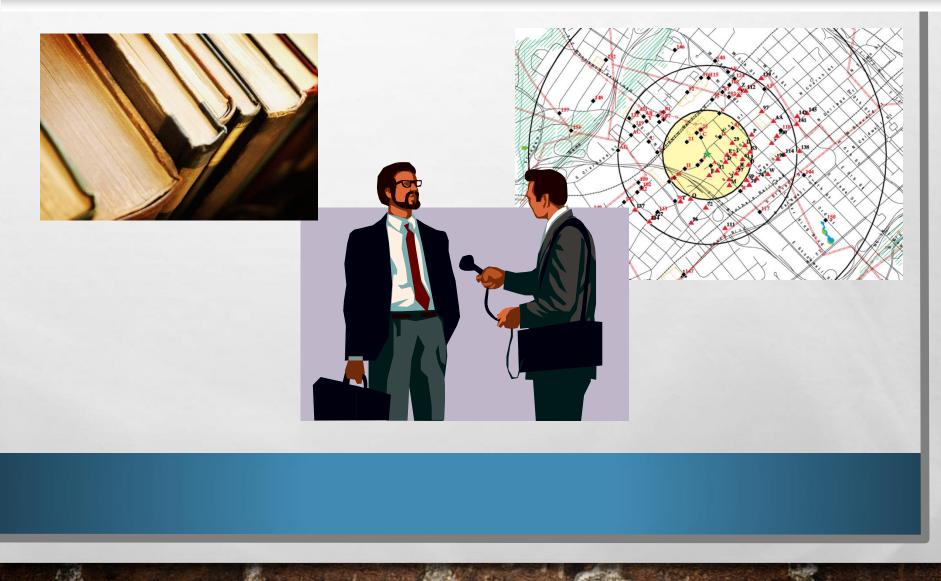
HAVE AT LEAST A BS IN SCIENCE AND 5 YEARS EXPERIENCE

OR

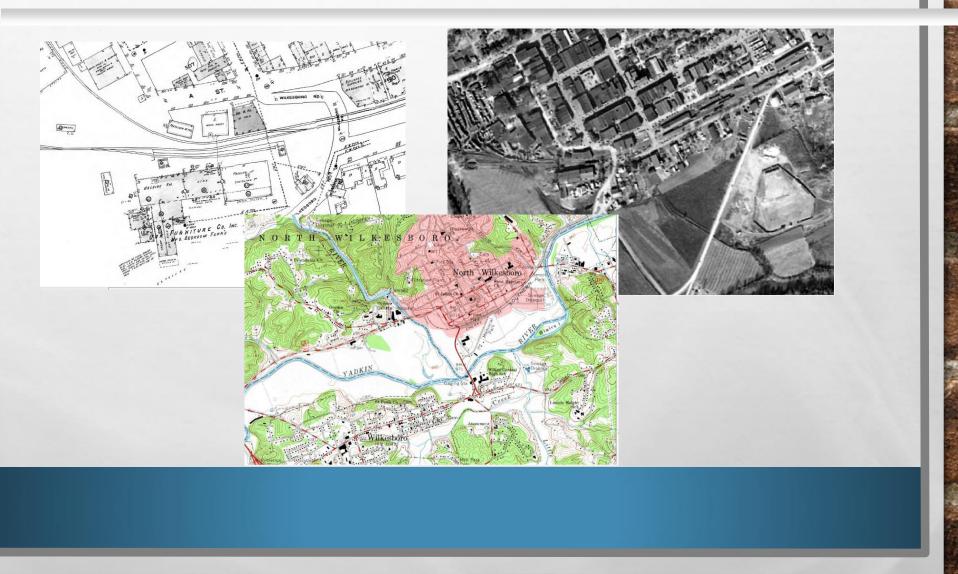
HAVE 10 YEARS EXPERIENCE

ASSESSOR MAY BE SUPERVISED BY AN ENVIRONMENTAL PROFESSIONAL

INTERVIEW, RECORDS AND DATABASE REVIEWS



HISTORICAL MAPS REVIEW











A PHASE I ESA IS CONSIDERED "VALID": • <u>1 year</u> prior to the date of transfer of title

• <u>180 DAYS</u> OF CLOSING

POTENTIAL NON-ASTM CONCERNS

Asbestos

• Lead Based Paint

1

Wetlands

L.

HOW TO USE THE PHASE I REPORT

• Evaluate risk

Plan for construction

• What if additional investigations are recommended?

PHASE II ESA

- MAY ONLY NEED ADDITIONAL FILE REVIEW
- IDENTIFIES POTENTIAL CONTAMINATION
 - SURFICIAL SOIL/WATER
 - SUBSURFACE SOIL/GROUNDWATER
 - DRUM SAMPLING
 - FLOOR DRAINS/CATCH BASINS
 - TRANSFORMERS
 - UNDERGROUND STORAGE TANKS

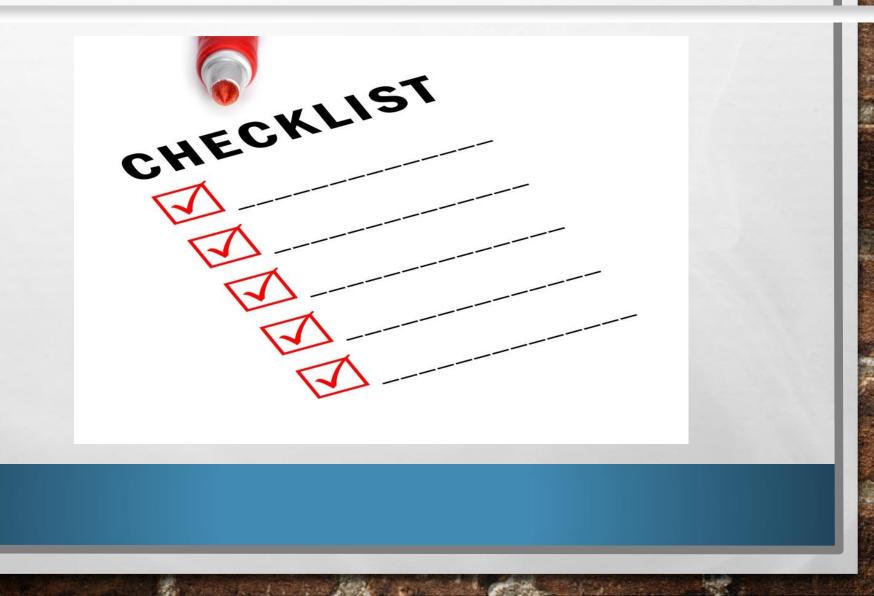


Now you know you have dirty dirt – what's next?



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TDEC BROWNFIELD PROGRAM



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ENVIRONMENTAL INSURANCE: ANOTHER PIECE OF THE PUZZLE



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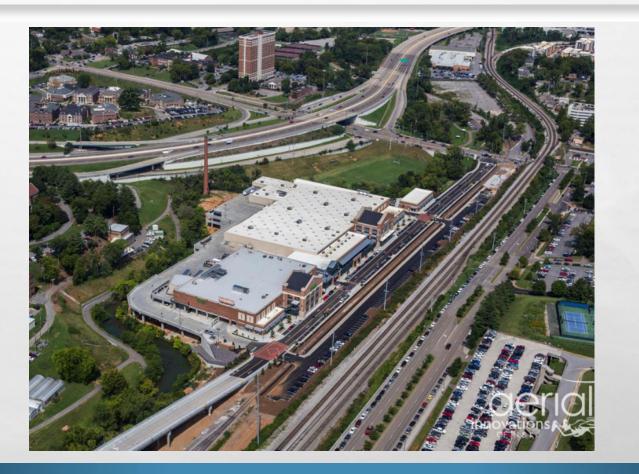




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March 1998







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