

Sebastian Meis

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Sebastian Meis, transactional corporate attorney in Baker Donelson's Atlanta office, is chair of the Firm's Corporate Group and a member of the Cross-Border Team.

As an attorney licensed in the U.S. and Germany, Mr. Meis advises companies on foreign direct investment (FDI) and commercial cross-border transactions, including mergers and acquisitions and joint ventures, as well as financing, contract negotiation, supply chain and trade, and immigration and employment matters.

From initial market entry and U.S. entity formation to site selection and ramp-up of commercial operations, Mr. Meis represents both U.S. and non-U.S. clients who are active in a variety of industries, including automotive, electric vehicle manufacturing, renewable energy, aviation, food, shipping, transportation, technology, and logistics. He often acts as outside general counsel to foreign-owned clients operating in the U.S., advising them in their ongoing business and legal needs.

Mr. Meis has particular experience in the formation and restructuring of complex holding structures and is a trusted advisor for U.S. site selection projects. He has represented investment funds in corporate, tax, and bank regulatory matters in connection with real estate and oil and gas investments in the U.S. He has also advised global enterprises on the acquisition of businesses and restructuring of investments and has extensive experience guiding multinational clients through complex business immigration issues and international tax matters.

Representative Matters

- Advised a German Tier 1 automotive supplier on establishing their first U.S. plant.
- · Worked on numerous projects advising German clients in the formation of subsidiary entities and operations in Germany, Mexico, and Canada.
- Led the acquisition of U.S. and Canadian entities for a German manufacturer.
- Advised German companies on the strategic acquisition of production facilities in the U.S. and on their market entry.
- Advised German health care and IT companies on establishing a U.S. presence in Silicon Valley.

Professional Honors & Activities

- Georgia State Bar Association
- Munich Bar Association
- American Bar Association
- Atlanta Bar Association
 - Chair of the International Law Section (2014 2015)
- German-American Lawyers' Association
- German-Japanese Lawyers' Association

Publications

- "Common Ground," *Diversity Matters Newsletter* (Spring 2024)
- "U.S. Attracting FDI From European Manufacturers," Area Development (August 2023)
- "High Energy Costs Drive European Manufacturers to U.S.," Industry Today (July 2023)

- "Why the EPA's New Emissions Standards Might Not Accelerate the Green Economy," Supply & Demand Chain Executive (May 2023)
- "Delaware Court of Chancery Tightens Duties of Corporate Officers," Transatlantic Legal Blog, German American Lawyers Association (March 2023)
- "Facilitating US Market Entry Through Mergers & Acquisitions (M&A)," *German American Trade Quarterly*, Vol. 33 No. 3 (3rd Quarter 2021)
- "Living and Working in the United States," AmCham Germany Yearbook (2017)

Speaking Engagements

- "Intercultural Communication with the U.S. Business Partners and Employees," Business Briefing U.S.A., IHK Schwaben Augsburg, Germany (April 2018)
- "Germany U.S.: A new Era?," Roundtable Meeting, Rueckel & Collegen, Munich, Germany (April 2018)
- "Visa Regulations and Contractor's License Requirements," U.S. Market Entry and Expansion Workshop (February 2017)
- "Legal Requirements for Work Assignments and Installation Work in the U.S.," Current Opportunities in Various U.S. Industries and Organizing Secondments (May 2016)
- "The Legal Framework for the Successful U.S. Market Entry, How to Do Business in the U.S." (April 2016)
- "Legal Requirements Work Assignments for Installation/Service and U.S. Product Liability," German Devices and Machinery for the U.S. Market: Import, Legal and Tax Regulations (April 2016)
- "The Legal Framework for Doing Business in Germany," Business Opportunities in Bavaria (June 2013)
- "Complexities of International Tax & Immigration Matters for U.S. Residents and U.S. Expats" (June 2013)
- "Starting a Business in Germany: Relevant Corporate Issues," Doing Business in Germany and Europe Facts, Opportunities and Challenges (October 2012)

Webinars

• Immigration Law: What Multinational Employers Need to Know Now (October 2020)

- John Marshall Law School, 2007
- District Court Muenster, German Second State Board Examination (Zweites juristisches Staatsexamen), 2006
- University of Canterbury School of Law, LL.M. Intellectual Property, 2003
- Westfaelische Wilhelms-University, German First State Board Examination (Erstes juristisches Staatsexamen), 2002

Admissions

- Georgia, 2009
- Germany, 2006