



## Felix Faerber

Shareholder

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Felix Faerber represents domestic and international clients in areas including corporate and partnership law, cross-border transactions, mergers, acquisitions, joint ventures, foreign direct investment, and intellectual property.

As a native German, Mr. Faerber has extensive experience counseling German speaking clients expanding into the U.S. He works with a variety of European-based companies in connection with their initial strategy of expanding into the U.S. market, as well as ongoing guidance for existing U.S. operations.

Mr. Faerber also counsels U.S. and foreign clients in connection with mergers, acquisitions and other forms of transactions, restructurings, corporate governance, as well as the negotiation and drafting of distribution, manufacturing, and other commercial agreements.

### Representative Matters

- Represented European companies in the negotiation and drafting of distribution and manufacturing agreements in North America.
- Served as outside general counsel to businesses in a variety of industries, including automotive, equipment manufacturing, medical device, health care services, and IT solutions, among many others.
- Advised a German Tier 1 automotive supplier on establishing their first U.S. plant.
- Served as counsel to European-based clients in their U.S. market entry, including the formation of subsidiary entities and setting up operations in North America.
- Assisted German-based companies with various trademark issues that arise in the United States.
- Advised German manufacturer in acquisition of U.S. and Canadian entities.
- Represented German companies on the strategic acquisition of production facilities in the U.S. and on their market entry.
- Represented a German technology company concerning a global trademark dispute.
- Served as lead counsel to German "Home & Living" company's acquisition of a U.S. manufacturer.
- Served as lead counsel to U.S.-based company's sale of part of its restaurant portfolio.
- Represented the owners of wholesale and retail power operations in a sale of equity to an electrical process materials and parts conglomerate.

### Professional Honors & Activities

- Listed in *Best Lawyers: Ones to Watch in America*™ for Mergers and Acquisitions Law (2021 – 2024); Corporate Law (2024)
- Selected to Georgia Rising Stars in Business/Corporate (2024)
- American Bar Association
- Atlanta Bar Association (International Law Section)
- Alabama Germany Partnership
  - Young Professional Leadership Group
- Metro Atlanta Chamber of Commerce ATLeaders



## Publications

- "Delaware Court of Chancery Tightens Duties of Corporate Officers," Transatlantic Legal Blog, German American Lawyers Association (March 2023)
- "Force Majeure: Evaluating Contractual Supply-Chain Opportunities from a Transactional and Litigation Perspective," republished October 25, 2022, in *Supply & Demand Chain Executive* (August 2022)
- "Supply Chain Risks Cause Challenges and Provide Opportunities," republished July 21, 2022, in the Austria Chamber of Commerce Newsletter (June 2022)
- "Facilitating US Market Entry Through Mergers & Acquisitions (M&A)," *German American Trade Quarterly*, Vol. 33 No. 3 (3rd Quarter 2021)



## Speaking Engagements

- "The Legal Framework for the Successful U.S. Market Entry, How to Do Business in the U.S." (June 2023)
- "Doing Business in the USA/Rechtliche Rahmenbedingungen für den erfolgreichen Markteintritt in den USA," Advantage Austria Webinar (October 2017)



## Education

- The George Washington University Law School, J.D., 2015
- The University of Alabama, B.A., International Business, 2012



## Admissions

- Georgia, 2015
- U.S. District Court for the Middle District of Georgia, 2016
- U.S. Court of Appeals, Eleventh Circuit, 2016