



Joseph R. Delgado Jr.

Shareholder

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Joe Delgado concentrates his practice on the representation of business entities and investors.

Mr. Delgado represents clients in all aspects of corporate and partnership law including formation, financing, tax, securities, mergers, acquisitions, intellectual property and restrictive covenants. Mr. Delgado handles a variety of securities issues for both public and private companies such as registrations, SEC compliance filings and private placements.

He has extensive experience in mergers, acquisitions and other business combinations. He also serves as general counsel for a variety of emerging companies. Mr. Delgado is fluent in Spanish.

Representative Matters

- Represented seller of large government contracting concern in sale to strategic acquirer.
- Represented seller of global medical products supply and distribution operation in sale to strategic acquirer.
- Represented strategic buyers in multiple add-on acquisitions across various industries.
- Represented borrowers and lenders in numerous "Mezzanine" financing transactions.
- Represented a U.S.-based medical products sourcing and distribution company in acquisition of Chinese manufacturing concern.
- Represented a foreign investment group in the negotiation of a loan and equity investment transaction with U.S.-based recycler.
- Represented a large product manufacturer in the negotiation of multiple distribution arrangements and other business transactions.
- Represented a U.S.-based specialty chemical producer in the negotiation of various domestic and Asian production and licensing transactions.
- Represented multiple companies in the negotiation and closing of common and preferred equity capital sale transactions.
- Acted as outside general counsel to numerous clients across a wide range of industries.
- Represented a U.S.-based reseller in the purchase of several commercial jet engines from a European seller.
- Represented one of the leading companies in the Coin Operated Amusement Machine (COAM) industry in their \$250-million dollar deal with a credit facility.

Professional Honors & Activities

- AV® Preeminent™ Peer Review Rated by Martindale-Hubbell
- Listed in *The Best Lawyers in America*® for Business Organizations (including LLCs and Partnerships) (2023); Mergers and Acquisitions Law (2024)
- Listed in *Georgia Super Lawyers* in Mergers & Acquisitions (2015 – 2016)
- Named a Georgia Rising Star by *Georgia Super Lawyers* (2009 – 2011)
- Named as one of Georgia's Legal Elite in Corporate Law, by *Georgia Trend Magazine* (2013, 2015)
- Member – Atlanta Bar Association
 - Past Chair – Business and Finance Section
- Member – State Bar of Georgia

- Member – American Bar Association



Publications

- "Common Ground (Interview with Joe Delgado)," *Diversity Matters Newsletter* (Second Quarter 2021)



Speaking Engagements

- "In-House Counsel Financial Boot Camp" (October 2019)
- "What is a Security?," State Bar of Georgia Basic Securities Law CLE (February 2016)
- Moderator – "How to Buy Your Competitor," 11th Annual Southeastern M&A/Private Equity Forum (October 2015)
- Panelist – "Professionalism and Ethics for Transactional Lawyers," Atlanta Bar Association, Business & Finance Section, 10th Annual Professionalism & Ethics CLE Breakfast (March 2015)
- Panelist – "Recent M&A Transaction Trends and Negotiation Points," State Bar of Georgia Corporate Counsel Institute CLE (December 2014)
- "Private Company Acquisitions – A Negotiating Clinic," West 10th Southeastern M&A Private Equity Forum (October 2014)



Education

- Georgia State University, J.D., 1996
- Tulane University, B.S.M., 1993



Admissions

- Georgia, 1996
- Virginia, 2023