



Jake Farrar

Associate

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Jake Farrar maintains a corporate transactional practice centered on mergers and acquisitions, debt and equity financing, and fund formation with a focus on clients in the long term care and seniors housing industry.

Mr. Farrar assists clients with their corporate transactional needs. He has broad experience with entity formation, mergers and acquisitions, matters of corporate governance, and securities transactions, including Regulation D private placements and private fund formations. Mr. Farrar routinely advises buyers and sellers across the country in complex change of control transactions.

He regularly counsels issuers, investors, and private funds in matters of securities regulation. His experience includes advice regarding compliance with the Securities Act, Securities Exchange Act, JOBS Act, Investment Company Act, and Investment Advisers Act as well as state blue sky laws.

Mr. Farrar advises experienced owners and operators as well as first-time market entrants in buying, selling, and financing long term care facilities and seniors housing properties. He also helps clients navigate regulatory issues related to state licensure; third-party payors, such as Medicare and Medicaid; and successor liability. His experience includes similar transactions involving home health, hospice, pharmacy, therapy, and nurse practitioner service providers.

In addition to his securities and health care practice, Mr. Farrar also provides advice and analysis to many clients firmwide with respect to the Corporate Transparency Act, including strategy related to corporate structure, compliance, and ongoing reporting.

Prior to joining Baker Donelson, Mr. Farrar practiced with a regional firm in Asheville, North Carolina. He also previously interned for the U.S. Securities and Exchange Commission (SEC), assisting the Office of Inspector General with investigations related to civil, criminal, and administrative violations.

Representative Matters

Mergers and Acquisitions

- Advised the seller in a complex \$110 million disposition of its nursing home business to three separate buyers.
- Counseled a long term care software provider in the sale of its equity to a national health care company for more than \$60 million.
- Assisted a private equity client in the complex divestiture of a \$50 million regional portfolio, including skilled nursing, hospice, home health and other assets.
- Advised a nurse practitioner practice in a \$26.5 million transaction to sell of all of its equity to an international private equity firm.
- Represented a regional provider in a complex \$19.5 million transaction to acquire and finance two nursing homes.
- Served as lead counsel to a private equity firm and its related management company in their \$15 million acquisition of a skilled nursing facility in the Midwest.
- Represented an investor in the acquisition and financing HUD-insured financing of a \$7 million assisted living and memory care facility in Connecticut.

Equity Offerings and Fund Formation

- Formed a \$100 million fund on behalf of a sponsor client focused on seniors housing and advised on matters of fund structure and economics and state and federal securities compliance.
- Served as corporate and securities counsel in numerous Regulation D private placements for a large owner and operator of seniors housing and retirement communities, with over \$100 million in equity raised.
- Advised a hospitality company in its capital raise under the newly-released North Carolina crowdfunding rules, the first offering of its kind in the state.



Professional Honors & Activities

- Listed in *Best Lawyers: Ones to Watch* in America™ for Business Organizations (including LLCs and Partnerships), Mergers and Acquisitions Law, and Nonprofit/Charities Law (2023, 2024)
- Member – North Carolina Bar Association
- Member – State Bar of California
- Graduate – Leadership Asheville 36
- Board of Directors – Wauhatchie School (2022 – 2023)
- Nominee – Venture Asheville Mentor of the Year (2019)



Publications

- Co-author – "Liability of Foreign Companies under the Digital Millennium Copyright Act," ABA's *Landslide*® (January/February 2014)



Education

- Vanderbilt University Law School, J.D., 2014
- Georgetown University, B.A., 2009, cum laude



Admissions

- Tennessee, 2022
- North Carolina, 2016
- California, 2014